SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 26, 2004

| NBT E | BANCORP INC. | 200,1 002, 20, 200 | |
|--|-------------------|----------------------|--|
| (Exact name of registrar | nt as specified i | n its charter) | |
| DELAWARE | 0-14703 | | |
| (State or other jurisdiction of incorporation) | | | |
| 52 SOUTH BROAD STREE | ET, NORWICH, NEW | YORK 13815 | |
| (Address of princ | cipal executive o | ffices) | |
| Registrant's telephone number, | including area | code: (607) 337-2265 | |
| NOT | APPLICABLE | | |
| (Former name or former addr | ess, if changed | since last report) | |
| ITEM 7. FINANCIAL | STATEMENTS AND | | |
| (a) No | ot Applicable | | |
| (b) No | ot Applicable | | |
| (c) The following exhibit is | furnished as a p | art of this report: | |

Exhibit No. Description

99 Press Release dated July 26, 2004.

ITEM 9. REGULATION FD DISCLOSURE.

Information being provided under Item 12

On July 26, 2004, NBT Bancorp Inc. issued a press release describing its results of operations for quarter and six months ending June 30, 2004 as well as announcing a quarterly dividend of \$0.19 per share to be paid on September 15, 2004 to shareholders of record on September 1, 2004. That press release is furnished as Exhibit 99 hereto.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Michael J. Chewens

| NBT E | BANCORP | INC. | | | | |
|---------|----------|------|---------|------|------|---|
| (Reg | istrant) | | | | | |
| /s/ | Michael | J. | Chewens | | | _ |

Senior Executive Vice President, Chief Financial Officer and Corporate Secretary

Date: July 26, 2004

EXHIBIT INDEX

Exhibit No. Description

99 Press Release Dated July 26, 2004.

EXHIBIT 99
FOR IMMEDIATE RELEASE

ATTENTION: FINANCIAL AND BUSINESS EDITORS

Contact: Daryl R. Forsythe, CEO Michael J. Chewens, CFO

NBT Bancorp Inc. 52 South Broad Street Norwich, NY 13815

607-337-6416

NBT BANCORP ANNOUNCES QUARTERLY EARNINGS OF \$12.6 MILLION; DECLARES CASH DIVIDEND

NORWICH, NY (July 26, 2004) - NBT Bancorp Inc. (NBT) (NASDAQ: NBTB) reported today that net income for the quarter ended June 30, 2004, was \$12.6 million, or \$0.38 per diluted share, up 6% from \$11.8 million, or \$0.36 per diluted share for the same period a year ago. Return on average assets and return on average equity were 1.24% and 16.05%, respectively, for the quarter ended June 30, 2004, compared with 1.25% and 16.07%, respectively, for the same period in 2003. The increase in net income for the quarter ended June 30, 2004, was primarily the result of a \$1.2 million increase in net interest income and a \$1.1 million increase in noninterest income that was partially offset by a \$1.0 million increase in the provision for loan and lease losses.

Net income for the six months ended June 30, 2004, was \$24.9 million, or \$0.75 per diluted share, up 6% compared with \$23.4 million or \$0.71 per diluted share for the first six months of 2003. Return on average assets and return on average equity were 1.24% and 15.89%, respectively, for the six months ended June 30, 2004, compared with 1.26% and 16.08%, respectively, for the same period in 2003. The increase in net income for the six months ended June 30, 2004, was primarily the result of a \$2.8 million increase in noninterest income and a \$2.3 million increase in net interest income that was partially offset by increases in the provision for loan and lease losses of \$1.2 million and noninterest expense of \$1.3 million.

NBT Chairman and CEO Daryl R. Forsythe stated, "I am pleased to report solid results for the second quarter of 2004. Key areas that continue to drive our performance include solid loan growth, higher revenues from noninterest income sources, strong credit quality, and good expense control. With the competitive landscape changing as a result of merger activity, we remain focused on our growth strategy and are taking advantage of the resulting organic growth opportunities in the Albany and

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Binghamton markets. Recently, NBT Bank announced the opening of its 72nd location in downtown Binghamton in July and relocated a branch in Albany to a new regional financial services center in May."

LOAN AND LEASE QUALITY AND PROVISION FOR LOAN AND LEASE LOSSES

Nonperforming loans at June 30, 2004 were \$13.8 million or 0.50% of total loans and leases compared with \$16.8 million or 0.67% of total loans and leases at June 30, 2003 and \$14.8 million or 0.56% of total loans and leases at December 31, 2003. The Company's allowance for loan and lease losses was 1.58% of loans and leases at June 30, 2004 compared to 1.64% at June 30, 2003 and 1.62% at December 31, 2003. The ratio of the allowance for loan and lease losses to nonperforming loans improved to 315.52% at June 30, 2004 from 242.58% at June 30, 2003 and 287.62% at December 31, 2003. Annualized net charge-offs to average loans and leases for the six months ended June 30, 2004, were 0.28%, up slightly from the 0.23% annualized ratio for the six months ended June 30, 2003, and the ratio for the year ended December 31, 2003 of 0.27%.

For the quarter and six months ended June 30, 2004, the provision for loan and lease losses totaled \$2.4 million and \$4.6 million, respectively, compared with the \$1.4 million and \$3.4 million for the same periods in 2003. The increase in the provision for loan and lease losses was due primarily to loan and lease growth as well as an increase in net charge-offs. Loans and leases at June 30, 2004 increased 10% when compared to loans and leases at June 30, 2003 and grew at a 9% annualized rate when compared to loans and leases at December 31, 2003. Net charge-offs for the quarter ended June 30, 2004 were up \$0.6 million to \$2.2 million from \$1.7 million for the same period in 2003. The provision for loan and lease losses represents the charge against current

earnings that is determined by management, through a disciplined credit review process, as the amount needed to maintain an allowance that is sufficient to absorb loan and lease losses inherent in the Company's current loan and lease portfolio.

NET INTEREST INCOME

Net interest income was up 3% to \$36.7 million for the quarter ended June 30, 2004, compared to \$35.5 million for the same period a year ago. The increase in net interest income was attributable to 8% growth in average earning assets for the period offset by a decline in the Company's net interest margin, which was 3.99% for the quarter ended June 30, 2004, down from the 4.18% for the same period in 2003. Net interest income for the six months ended June 30, 2004 increased 3% as well to \$73.8 million from \$71.5 million in the same period for 2003. The increase in net interest income was attributable to 9% growth in average earning assets for the period offset by a decline in the Company's net interest margin, which was 4.04% for the six months ended June 30, 2004, down from the 4.29% for the same

period in 2003. The compression of net interest margin during the six months and quarter ended June 30, 2004 compared to the same periods last year resulted from earning assets repricing down at a faster rate than interest-bearing liabilities due primarily to the continued low rate environment prevalent throughout the period.

NONINTEREST INCOME

Noninterest income for the quarter ended June 30, 2004 was \$10.0 million, up \$1.1 million or 12% from \$8.9 million for the same period in 2003. Service charges on deposit accounts for the quarter ended June 30, 2004 increased \$0.3 million or 9% over the same period in 2003. The increase in service charges on deposit accounts resulted primarily from higher overdraft fees from pricing adjustments implemented during the second half of 2003. Income from bank owned life insurance (BOLI) increased \$0.4 million for the quarter ended June 30, 2004 over the same period in the prior year resulting from the purchase of \$30 million of BOLI in June 2003.

Noninterest income for the six months ended June 30, 2004 was \$20.4 million, up \$2.8 million or 16% from \$17.7 million for the same period in 2003. Service charges on deposit accounts for the six months ended June 30, 2004 increased \$0.8 million or 10% over the same period in 2003. As mentioned previously, the increase in service charges on deposit accounts resulted primarily from higher revenue collected for overdraft fees from pricing adjustments implemented during the second half of 2003. Other income for the six months ended June 30, 2004 increased \$0.6 million or 12% over the same period in 2003. The increase in other income was driven primarily by an increase in credit-group-life insurance fees totaling \$0.4 million. Broker/dealer and insurance revenue increased \$0.4 million or 12%, due primarily to the initiative to sell financial service products throughout the Bank's 112-branch network beginning in 2003. Income from BOLI increased \$0.8 million for the six months ended June 30, 2004 over the same period in the prior year resulting from the previously mentioned purchase of \$30 million of BOLI in June 2003.

NONINTEREST EXPENSE

Noninterest expense for the quarter ended June 30, 2004 was \$25.9 million, up slightly from \$25.8 million for the same period in 2003. Salaries and employee benefits for the quarter ended June 30, 2004 increased \$0.5 million or 4% over the same period in 2003 mainly from higher salaries from merit increases and higher employee medical insurance costs. Occupancy expense for the quarter ended June 30, 2004 increased \$0.3 million or 12% over the same period in 2003 primarily from branch expansion in the Albany market. Offsetting these increases were decreases in loan collection and other real estate owned ("OREO") costs and other operating expenses. Loan collection and OREO costs for the quarter

ended June 30, 2004 decreased \$0.4 million when compared to the same period in 2003 mainly from a \$0.3 million gain from the sale of OREO during the current quarter. Other operating expense for the quarter ended June 30, 2004 decreased \$0.4 million when compared to the same period in 2003 mainly from a \$0.6 million charge for the writedown of a nonmarketable security in 2003.

Noninterest expense for the six months ended June 30, 2004 was \$53.1 million, up \$1.3 million or 3% from \$51.7 million for the same period in 2003. The increase in noninterest expense was due primarily to increases in salaries and employee benefits and professional fees and outside services partially offset by decreases in loan collection and OREO costs and other operating expense. Salaries and employee benefits increased \$1.9 million, mainly from a \$1.1 million increase in salary expense from merit increases and an increase in employee medical costs of \$0.5 million. Professional fees and outside services increased \$0.5 million mainly from increased courier, legal and audit costs. Loan collection and OREO costs decreased \$0.3 million from a decrease in OREO expenses resulting from a decline in the number of OREO properties under management as OREO totaled \$0.4 million at June 30, 2004 compared to \$2.3 million at June 30, 2003. Other operating expense decreased \$0.7 million mainly from the previously mentioned \$0.6 million charge for the writedown of a nonmarketable security in 2003.

BALANCE SHEET

Total assets were \$4.1 billion at June 30, 2004 up \$0.2 billion from \$3.9 billion at June 30, 2003. Loans and leases increased \$0.3 billion or 10% from \$2.5 billion at June 30, 2003 to \$2.8 billion at June 30, 2004. Loan growth was fueled by solid production from consumer, commercial and residential real estate loan products. Total deposits were \$3.0 billion at June 30, 2004 and 2003. Core deposits, which include checking, savings and money market accounts increased \$0.2 billion or 12% from \$1.8 billion at June 30, 2003 to \$2.0 billion at June 30, 2004 offset by a \$0.1 billion decrease in time deposits during the same period. Stockholders' equity was \$307.7 million representing a Tier 1 leverage ratio of 6.90% at June 30, 2004 compared with \$297.9 million or a Tier 1 leverage ratio of 6.72% at June 30, 2003. Under a previously announced stock repurchase plan, the Company acquired 351,331 shares of its common stock at an average price of \$21.51 per share totaling \$7.6 million for the six months ended June 30, 2004.

DIVIDEND DECLARED

The NBT Board of Directors declared a third quarter cash dividend of \$0.19 per share at a meeting held today. The dividend will be paid on September 15, 2004 to shareholders of record as of September 1, 2004.

CORPORATE OVERVIEW

NBT is a financial services holding company headquartered in Norwich, NY, with total assets of \$4.1 billion at June 30, 2004. Mr. Forsythe commented "I am pleased to announce that on July 19, 2004, the Company successfully completed the integration of the Central National Bank division into the NBT Bank division. We now have a single brand in New York and will continue to be the same community bank staffed by local decision makers who provide quality service and competitive products." The Company primarily operates through NBT Bank, N.A., a full-service community bank with two divisions and through a financial services company. NBT Bank, N.A. has 112 locations, including 72 NBT Bank offices in upstate New York and 40 Pennstar Bank offices in northeastern Pennsylvania. NBT also provides financial services products through M. Griffith, Inc. More information about NBT and its banking divisions can be found on the Internet at www.nbtbancorp.com, www.nbtbank.com, and www.pennstarbank.com.

FORWARD-LOOKING STATEMENTS

This news release contains forward-looking statements. These forward-looking statements involve risks and uncertainties and are based on the beliefs and assumptions of the management of NBT Bancorp and its subsidiaries and on the information available to management at the time that these statements were made. There are a number of factors, many of which are beyond NBT's control, that could cause actual conditions, events or results to differ significantly from those described in the forward-looking statements. Factors that may cause actual results to differ materially from those contemplated by such forward-looking statements include, among others, the following possibilities: (1) competitive pressures among depository and other financial institutions may increase significantly; (2) revenues may be lower than expected; (3) changes in the interest rate environment may reduce interest margins; (4) general economic conditions, either nationally or regionally, may be less favorable than expected, resulting in, among other things, a deterioration in credit quality and/or a reduced demand for credit; (5) legislative or regulatory changes, including changes in accounting standards and tax laws, may adversely affect the businesses in which NBT is engaged; (6) competitors may have greater financial resources and develop products that enable such competitors to compete more successfully than NBT; and (7) adverse changes may occur in the securities markets or with respect to inflation. Forward-looking statements speak only as of the date they are made. Except as required by law, NBT does not undertake to update forward-looking statements to reflect subsequent circumstances or events.

FINANCIAL TABLES APPEAR ON FOLLOWING PAGES (6-10).

NBT BANCORP INC. SELECTED FINANCIAL HIGHLIGHTS (unaudited)

| | | 2004 2003 | | NET CHANGE | | PERCENT CHANGE | |
|---|----------------|-----------------------------------|----------|---------------------|----------|-------------------|--------------|
| TURES MONTHS ENDED JUNE 00 | | (dollars in thou share and per | | | | | |
| THREE MONTHS ENDED JUNE 30, Net Income | \$ | 12,568 | \$ | 11,808 | \$ | 760 | 6% |
| Diluted Earnings Per Share | \$ | 0.38 | \$ | 0.36 | \$ | 0.02 | 6% |
| Weighted Average Diluted | | | | | | | *** |
| Common Shares Outstanding Return on Average Assets | | 33,084,126 1.24% | | 32,652,900 1.25% | | 431,226 -0.01% | 1% -1% |
| Return on Average Equity | | 16.05% | | 16.07% | | -0.01% | 0% |
| Net Interest Margin | | 3.99% | | 4.18% | | -0.19% | -5% |
| SIX MONTHS ENDED JUNE 30, | | | | | | | |
| Net Income | \$ | 24,939 | \$ | 23,374 | \$ | 1,565 | 7% |
| Diluted Earnings Per Share Weighted Average Diluted | \$ | 0.75 | \$ | 0.71 | \$ | 0.04 | 6% |
| Common Shares Outstanding | | 33,128,783 | | | | | 1% |
| Return on Average Assets | | 1.24% | | 1.26% | | -0.02% | - 2% |
| Return on Average Equity Net Interest Margin | | 15.89% 4.04% | | 16.08% 4.29% | | -0.19% -0.25% | - 1% - 6% |
| ASSET QUALITY | | JUNE 30, 2004 | De | ecember 31, 2003 | J | une 30, 2003 | |
| Nonaccrual Loans | \$ | 13,240 | \$ | 13,861 | \$ | 15,906 | |
| 90 Days Past Due and Still Accruing | \$ | 541 | \$ | 968 | \$ | 642 | |
| Troubled Debt Restructuring Loans | \$ | 0 | \$ | 0 | \$ | 295 | |
| Total Nonperforming Loans | \$ \$ \$ | 13,781 | \$ | 14,829 | | 16,843 | |
| Other Real Estate Owned (OREO) Total Nonperforming Loans and OREO | \$ | 365 14,146 | \$ \$ | 1,157 15,986 | \$ \$ | 2,280 19,123 | |
| Nonperforming Securities | \$ | 52 | \$ | 395 | \$ | 735 | |
| Total Nonperforming Assets | \$ \$ | 14,198 | \$ | 16,381 | | 19,858 | |
| Allowance for Loan and Lease Losses | \$ | 43,482 | \$ | 42,651 | \$ | 40,858 | |
| Year-to-Date (YTD) Net Charge-Offs | \$ | 3,720 | \$ | 6,627 | \$ | 2,662 | |
| Allowance to Loans and Leases Total Nonperforming Loans to Loans and Leases | | 1.58% 0.50% | | 1.62% 0.56% | | 1.64% 0.67% | |
| Total Nonperforming Assets to Assets | | 0.34% | | 0.40% | | 0.51% | |
| Allowance to Nonperforming Loans Annualized Net Charge-Offs to | | 315.52% | | 287.62% | | 242.58% | |
| YTD Average Loans and Leases | | 0.28% | | 0.27% | | 0.23% | |
| CAPITAL | | | | | | | |
| Equity to Assets | | 7.46% | | 7.66% | | 7.60% | |
| Book Value Per Share | \$ | 9.43 | \$ | 9.46 | \$ | 9.19 | |
| Tangible Book Value Per Share | \$ | 7.91 6.90% | \$ | 7.94 | \$ | 7.64 | |
| Tier 1 Leverage Ratio Tier 1 Capital Ratio | | 9.74% | | 6.76% 9.96% | | 6.72% 9.44% | |
| Total Risk-Based Capital Ratio | | 11.00% | | 11.21% | | 10.70% | |

| QUARTERLY COMMON STOCK PRICE | 20 | 04 | 20 | 03 | 2002 | | |
|------------------------------|---------|---------|---------|---------|---------|---------|--|
| Quarter End | High | Low | High | Low | High | Low | |
| | | | | | | | |
| March 31 | \$23.00 | \$21.21 | \$18.60 | \$16.76 | \$15.15 | \$13.15 | |
| June 30 | \$23.18 | \$19.92 | 19.94 | 17.37 | 19.32 | 14.00 | |
| September 30 | | | 21.76 | 19.24 | 18.50 | 16.36 | |
| December 31 | | | 22.78 | 19.50 | 18.60 | 14.76 | |

NBT BANCORP INC. SELECTED FINANCIAL HIGHLIGHTS (UNAUDITED)

| | 2004 | | 2003 | Net Change | Percent Change |
|----|---|---|---|--|--|
| | | | | | |
| Ф | 2 752 625 | Ф | 2 406 295 | ¢257 240 | 10% |
| | 3,860,751 | Ф \$ | 3,584,137 | \$276,614 | 8% |
| | 4.125.374 | \$ | 3,917,457 | \$207.917 | 5% |
| \$ | 3,040,609 | \$ | 2,965,196 | \$ 75,413 | 3% |
| \$ | 307,675 | \$ | 297,850 | \$ 9,825 | 3% |
| | 974,046 | \$ | 975,929 | (\$1,883) | 12% 0% |
| | | | 86,400 | \$ 1,402 | 2% |
| \$ | | | | | 39% |
| | | | | | 68% |
| | | | | | 8% 8% |
| \$ | 2 555 590 | \$ | | | 3% |
| \$ | 483.650 | \$ | 448,597 | \$ 35.053 | 8% |
| \$ | | | 122,794 | \$160,907 | 131% |
| | 388,331 | \$ | 358,119 | \$ 30,212 | 8% |
| \$ | 3,227,622 | \$ | 2,960,549 | \$267,073 | 9% |
| \$ | 314,980 | \$ | 294,659 | \$ 20,321 | 7% |
| \$ | 2,672,384 | \$ | 2,386,173 | \$286,211 | 12% |
| \$ | 969,347 | \$ | 976,909 | (\$7,562) | -1% |
| \$ | | | | | 10% |
| | | | | | 42% |
| | | | | | 63% |
| | | | | | 9% |
| \$ | | | | | 8% |
| φ | 2,538,519 | Φ | 2,4//,483 | \$ 61,036 \$ 26 700 | 2% 8% |
| | | _ | 439,390 | Φ 30,700 Φ175 045 | 159% |
| | | Ф \$ | 351,931 | \$ 35.588 | 10% |
| | | \$ | 2,940.127 | \$272.569 | 9% |
| \$ | | \$ | 293,607 | \$ 21,915 | 7% |
| | \$ | (dollars in the share and per \$ 2,753,625 \$ 3,860,751 \$ 4,125,374 \$ 3,040,609 \$ 307,675 \$ \$ 2,698,654 \$ 974,046 \$ 87,802 \$ 33,301 \$ 7,282 \$ 3,801,085 \$ 4,073,144 \$ 2,555,590 \$ 483,650 \$ 283,701 \$ 388,331 \$ 3,227,622 \$ 314,980 \$ \$ 2,672,384 \$ 969,347 \$ 91,878 \$ 33,648 \$ 7,761 \$ 3,775,018 \$ 4,052,714 \$ 2,538,519 \$ 476,186 \$ 286,658 \$ 387,519 \$ 3,212,696 | (dollars in thousan share and per share and share and per | (dollars in thousands, except share and per share data) \$ 2,753,625 \$ 2,496,385 \$ 3,860,751 \$ 3,584,137 \$ 4,125,374 \$ 3,917,457 \$ 3,040,609 \$ 2,965,196 \$ 307,675 \$ 297,850 \$ 87,802 \$ 86,400 \$ 33,301 \$ 23,987 \$ 7,282 \$ 4,331 \$ 3,801,085 \$ 3,508,011 \$ 4,073,144 \$ 3,773,460 \$ 2,555,590 \$ 2,479,636 \$ 483,650 \$ 448,597 \$ 283,701 \$ 122,794 \$ 388,331 \$ 358,119 \$ 3,227,622 \$ 2,960,549 \$ 314,980 \$ 294,659 \$ \$ 4,756 \$ 3,775,018 \$ 3,735,711 \$ 2,538,519 \$ 3,775,018 \$ 3,775,018 \$ 3,775,018 \$ 3,775,018 \$ 3,775,711 \$ 2,538,519 \$ 2,477,483 \$ 476,186 \$ 439,398 \$ 286,658 \$ 110,713 \$ 387,519 \$ 351,931 \$ 3,212,696 \$ 2,940,127 | (dollars in thousands, except share and per share data) \$ 2,753,625 \$ 2,496,385 \$257,240 \$ 3,860,751 \$ 3,584,137 \$276,614 \$ 4,125,374 \$ 3,917,457 \$207,917 \$ 3,046,609 \$ 2,965,196 \$ 75,413 \$ 307,675 \$ 297,850 \$ 9,825 \$ 3,301 \$ 23,887 \$ 9,314 \$ 7,282 \$ 4,331 \$ 2,951 \$ 3,801,085 \$ 3,508,011 \$293,074 \$ 4,073,144 \$ 3,773,460 \$299,684 \$ 2,555,590 \$ 2,479,636 \$ 75,954 \$ 483,650 \$ 448,597 \$ 35,053 \$ 283,701 \$ 122,794 \$160,907 \$ 388,331 \$ 358,119 \$ 30,212 \$ 3,227,622 \$ 2,960,549 \$267,073 \$ 314,980 \$ 294,659 \$ 20,321 \$ 7,761 \$ 4,756 \$ 3,005 \$ 3,775,018 \$ 3,744,962 \$300,056 \$ 4,052,714 \$ 3,735,711 \$317,003 \$ 2,538,519 \$ 2,477,483 \$ 61,036 \$ 476,186 \$ 439,398 \$ 36,788 \$ 286,658 \$ 110,713 \$175,945 \$ 387,519 \$ 387,519 \$ 355,588 \$ 3,212,696 \$ 2,940,127 \$272,569 |

| NBT BANCORP INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS | Jl | JUNE 30, 2004 | | , | | , | | , | | cember 31, 2003 | | June 30, 2003 |
|--|-------------|--|-------------|--|------------|--|--|---|--|--------------------|--|------------------|
| (in thousands) | (Unaudited) | | (Unaudited) | | (Unaudited | | | | | | | |
| ASSETS Cash and due from banks Short term interest bearing accounts Securities available for sale, at fair value Securities held to maturity (fair value of \$80,390, \$98,576, and 94,339, at June 30, 2004, December 31, 2003 and June 30, 2003, respectively) | \$ | 102,705 7,240 980,097 79,766 | \$ | 125,590 2,502 980,961 97,204 | \$ | 143,884 3,576 987,147 92,452 | | | | | | |
| Federal Reserve and Federal Home Loan Bank stock Loans and leases Less allowance for loan and lease losses | 2 | 35,994 2,753,625 43,482 | | 34,043 2,639,976 42,651 | | 29,175 2,496,385 40,858 | | | | | | |
| Net loans and leases Premises and equipment, net Goodwill Intangible assets, net Bank owned life insurance Other assets | | 2,710,143 62,008 47,521 2,189 31,609 66,102 | | 2,597,325 62,443 47,521 2,331 30,815 66,150 | | 2,455,527 61,332 47,558 2,606 30,014 64,186 | | | | | | |
| TOTAL ASSETS | | 4,125,374 | | 4,046,885 | | 3,917,457 | | | | | | |
| LIABILITIES, GUARANTEED PREFERRED BENEFICIAL INTERESTS IN COMPANY'S JUNIOR SUBORDINATE DEBENTURES AND CAPITAL Deposits: Demand (noninterest bearing) Savings, NOW, and money market Time | | 490,573 1,494,278 1,055,758 | \$ | 500,303 1,401,825 1,099,223 | | 470,422 1,304,304 1,190,470 | | | | | | |
| Total deposits Short-term borrowings Long-term debt Trust preferred debentures Other liabilities | 3 | 3,040,609 349,144 369,567 18,720 39,659 | | 3,001,351 302,931 369,700 - 45,869 | | 2,965,196 211,981 370,129 - 55,301 | | | | | | |
| Total liabilities | 3 | 3,817,699 | | 3,719,851 | | 3,602,607 | | | | | | |
| Guaranteed preferred beneficial interests in Company's junior subordinated debentures | | - | | 17,000 | | 17,000 | | | | | | |
| Total stockholders' equity | ===== | | | 310,034 | | | | | | | | |
| TOTAL LIABILITIES, GUARANTEED PREFERRED BENEFICIAL INTERESTS IN COMPANY'S JUNIOR SUBORDINATE DEBENTURES AND CAPITAL | \$ 4 | 4,125,374 | \$ | 4,046,885 | \$ | 3,917,457 | | | | | | |

| NBT BANCORP INC. AND SUBSIDIARIES | | Three months ended June 30, | | Six mor | | | |
|--|----------|---|-----|---|---|------|---|
| CONSOLIDATED STATEMENTS OF INCOME | | 2004 | 30, | 2003 | 2004 | ie 3 | 2003 |
| (in thousands, except per share data) INTEREST, FEE AND DIVIDEND INCOME: | | | | (Unaud | lited) | | |
| Loans and leases Securities available for sale Securities held to maturity Other | \$ | 39,635 10,313 755 235 | \$ | 39,540 10,864 857 332 | \$ 79,529 21,082 1,552 502 | \$ | 79,155 22,669 1,746 658 |
| Total interest, fee and dividend income | | 50,938 | | 51,593 | 102,665 | | 104,228 |
| INTEREST EXPENSE: Deposits Short-term borrowings Long-term debt Trust preferred debentures | | 9,674 794 3,627 163 | | 12,040 370 3,691 | 19,719 1,587 7,242 343 | | 24,652 659 7,396 |
| Total interest expense | | 14,258 | | 16,101 | | | 32,707 |
| Net interest income Provision for loan and lease losses | | 36,680 2,428 | | 35,492 1,413 | 73,774 4,552 | | 71,521 3,353 |
| Net interest income after provision for loan losses | | 34,252 | | 34,079 | 69,222 | | 68,168 |
| NONINTEREST INCOME: Trust Service charges on deposit accounts Broker/dealer and insurance revenue Net securities gains (losses) Bank owned life insurance income Other | | 1,142 4,090 1,783 29 409 2,536 | | 1,116 3,764 1,750 38 14 2,257 | 2,249 8,127 3,514 38 794 5,710 | | 2,008 7,367 3,142 65 14 5,085 |
| Total noninterest income | | 9,989 | | 8,939 | 20,432 | | 17,681 |
| NONINTEREST EXPENSE: Salaries and employee benefits Office supplies and postage Occupancy Equipment Professional fees and outside services Data processing and communications Capital securities Amortization of intangible assets Loan collection and other real estate owned Other operating | | 12,542 1,143 2,446 1,781 1,424 2,852 - 71 99 3,505 | | 12,060 1,011 2,182 1,944 1,240 2,720 179 155 476 3,881 | 26,655 2,174 5,044 3,634 3,056 5,544 - 142 471 6,345 | | 24,719 2,084 4,708 3,710 2,542 5,441 370 317 756 7,093 |
| Total noninterest expense | | 25,863 | | 25,848 | 53,065 | | 51,740 |
| Income before income taxes Income taxes | | 18,378 5,810 | | 17,170 5,362 | 36,589 11,650 | | 34,109 10,735 |
| | \$ | 12,568 | \$ | 11,808 | \$ 24,939 | \$ | 23,374 |
| | \$ \$ | 0.38 0.38 | \$ | 0.36 0.36 | | | 0.72 0.71 |

| NBT BANCORP INC. AND SUBSIDIARIES QUARTERLY CONSOLIDATED STATEMENTS OF INCOME | 2Q 2004 | 1Q 2004 | 4Q 2003 | 3Q 2003 | 2Q 2003 | |
|---|---------------------------|---------------------------|-----------------|--------------------------|---------------------------|--|
| (in thousands, except per share data) INTEREST, FEE AND DIVIDEND INCOME: | | (Unaudited) | | | | |
| Loans Securities available for sale Securities held to maturity | \$39,635 10,313 755 | \$39,894 10,769 797 | 11,311 | \$39,881 9,871 840 | \$39,540 10,864 857 | |
| Other | 235 | 267 | | 196 | 332 | |
| Total interest, fee and dividend income | 50,938 | 51,727 | 52,282 | 50,788 | 51,593 | |
| INTEREST EXPENSE: | | | | | | |
| Deposits | 9,674 | | 10,369 | 10,920 | 12,040 | |
| Short-term borrowings | 794 | | 808 | 704 | 370 | |
| Long-term debt Trust preferred debentures | 3,627 163 | 3,615 180 | 3,780 | 3,586 | 3,691 | |
| | 103 | 100 | - | - | | |
| Total interest expense | 14,258 | 14,633 | 14,957 | 15,210 | 16,101 | |
| Net interest income | 36,680 | 37,094 | 37,325 | 35,578 | 35,492 | |
| Provision for loan and lease losses | 2,428 | 2,124 | 3,322 | 2,436 | 1,413 | |
| Net interest income after provision for loan losses | 34,252 | 34,970 | 34,003 | 33,142 | 34,079 | |
| NONINTEREST INCOME: | | | | | | |
| Trust | 1,142 | 1,107 | | 958 | 1,116 | |
| Service charges on deposit accounts | 4,090 | 4,037 | 4,302 | 4,164 | 3,764 | |
| Broker/dealer and insurance fees | 1,783 | 1,731 | 1,964 | 1,763 | 1,750 | |
| Net securities (losses) gains | 29 | 9 | 92 | 18 | 38 | |
| Bank owned life insurance income Other | 409 2,536 | 385 3,174 | 403 2,288 | 398 2,672 | 14 2,257 | |
| | | | | | | |
| Total noninterest income | 9,989 | 10,443 | 10,124 | 9,973 | 8,939 | |
| NONINTEREST EXPENSE: | | | | | | |
| Salaries and employee benefits | 12,542 | 14,113 | 12,355 | 12,486 | 12,060 | |
| Office supplies and postage | 1,143 | 1,031 | 1,028 | 1,104 | 1,011 | |
| Occupancy | 2,446 | 2,598 | 2,477 | 2,143 | 2,182 | |
| Equipment | 1,781 | | | 1,909 | 1,944 | |
| Professional fees and outside services | 1,424 | | 1,470 | 1,421 | 1,240 | |
| Data processing and communications | 2,852 | | 2,671 | 2,640 | 2,720 | |
| Capital securities | - | - | 181 | 181 | 179 | |
| Amortization of intangible assets | 71 | | 145 | | 155 | |
| Loan collection and other real estate owned Other operating | 99 3.505 | 372 2,840 | 636 3,823 | 448 3,493 | 476 3,881 | |
| Total papintareat evappes | 25 062 | | 26,794 | | | |
| expense | | | | | | |
| Income (loss) before income taxes Income taxes | 5,810 | 5,840 | 17,333 5,451 | | | |
| NET INCOME (LOSS) | \$12,568 | \$12,371 | \$ 11,882 | | | |
| Earnings per share: | | | | = | | |
| Basic | \$ 0.38 | \$ 0.38 | \$ 0.36 | \$ 0.36 | \$ 0.36 | |
| Diluted | | | \$ 0.36 | | | |
| ======================================= | ======= | -====== | | | ====== | |