### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): October 22, 2007

### **NBT BANCORP INC.**

(Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation)

0-14703 (Commission File Number) 16-1268674 (IRS Employer Identification No.)

52 SOUTH BROAD STREET, NORWICH, NEW YORK 13815 (Address of principal executive offices)

Registrant's telephone number, including area code: (607) 337-2265

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02 Results of Operations and Financial Condition

On October 22, 2007, NBT Bancorp Inc. issued a press release describing its results of operations for the quarter and nine months ending September 30, 2007 and announced a quarterly cash dividend of \$0.20 per share to be paid on December 15, 2007 to shareholders of record on December 1, 2007. That press release is furnished as Exhibit 99.1 hereto.

#### ITEM 9.01 Financial Statements and Exhibits

(d) The following is being furnished herewith:

**Exhibit No. Exhibit Description** 

99.1 Press release text of NBT Bancorp Inc. dated October 22, 2007

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NBT BANCORP INC.

(Registrant)

/s/ Michael J. Chewens

Michael J. Chewens

Senior Executive Vice President,

**Chief Financial Officer and Corporate Secretary** 

Date: October 23, 2007

Contact: Martin A. Dietrich, CEO

Michael J. Chewens, CFO NBT Bancorp Inc. 52 South Broad Street Norwich, NY 13815 607-337-6119

## NBT BANCORP INC. ANNOUNCES QUARTERLY EARNINGS PER SHARE OF \$0.46, UP 28% FROM THE SECOND QUARTER; DECLARES CASH DIVIDEND

NORWICH, NY (October 22, 2007) – NBT Bancorp Inc. (NBT) (NASDAQ: NBTB) reported today that net income for the three months ended September 30, 2007 was \$15.1 million, up \$3.1 million or 25.6%, from the three months ended June 30, 2007. Net income per diluted share for the three months ended September 30, 2007, was \$0.46 per share, compared with \$0.36 per share for the previous quarter. Return on average assets and return on average equity were 1.17% and 15.41%, respectively, for the three months ended September 30, 2007, compared with 0.95% and 11.90%, respectively, for the three months ended June 30, 2007. The increase in net income on a linked quarter basis, was primarily the result of a \$5.0 million decrease in the provision for loan and lease losses and a \$2.5 million increase in noninterest income. This was partially offset by a \$3.2 million increase in noninterest expense from the previous period.

Net income for the three months ended September 30, 2007 was \$15.1 million, up 4.2% or \$0.6 million from net income of \$14.5 million reported for the same period in 2006. Net income per diluted share for the three months ended September 30, 2007, was \$0.46 per share, compared with \$0.43 per share for the same period in 2006. Return on average assets and return on average equity were 1.17% and 15.41%, respectively, for the three months ended September 30, 2007, compared with 1.15% and 14.89%, respectively, for the same period in 2006. The increase in net income for the three months ended September 30, 2007 compared to the same period last year, was primarily the result of a \$4.0 million increase in noninterest income. This increase in noninterest income was partially offset by a \$2.3 million increase in provision for loan and lease losses and a \$1.3 million increase in noninterest expense.

Net income for the nine months ended September 30, 2007 was \$41.3 million, down 2.3% or \$1.0 million from net income of \$42.3 million reported for the same period in 2006. Net income per diluted share for the nine month period ended September 30, 2007 was \$1.22 per share, compared with \$1.24 per share for the same period in 2006. Return on average assets and return on average equity were 1.08% and 13.77%, respectively, for the nine months ended September 30, 2007, compared with 1.16% and 14.93%, respectively, for the same period in 2006. The decrease in net income for the nine months ended September 30, 2007 was primarily the result of a \$10.7 million increase in provision for loan and lease losses compared to the same period last year. This increase in expense was partially offset by a \$6.9 million increase in noninterest income and a \$2.0 million decrease in noninterest expense.

The comparability of financial information for the nine months ended September 30, 2007 and 2006, is affected by the acquisition of CNB Bancorp, Inc. ("CNB"). Operating results include the operations of CNB from the date of acquisition, which was February 10, 2006.

#### Loan and Lease Quality and Provision for Loan and Lease Losses

Nonperforming loans at September 30, 2007 were \$30.7 million or 0.90% of total loans and leases compared with \$34.4 million or 1.00% at June 30, 2007, \$15.3 million or 0.45% of total loans and leases at December 31, 2006, and \$14.5 million or 0.43% of total loans and leases at September 30, 2006. The increase during the second quarter of 2007 was primarily due to the addition of one owner-occupied commercial real estate relationship and several dairy credits during the quarter. The decrease in nonperforming loans during the third quarter was due primarily to commercial loan charge-offs and payoffs during the period as well as loan sales. Annualized net charge-offs to average loans and leases for the nine months ended September 30, 2007, were 0.49%, compared with 0.21% for the nine months ended September 30, 2006 and 0.26% for the year ended December 31, 2006. The Company's allowance for loan and lease losses was 1.60% of loans and leases at September 30, 2007, compared with 1.50% at September 30, 2006, and 1.48% at December 31, 2006.

For the three months and nine months ended September 30, 2007, the provision for loan and lease losses totaled \$4.8 million and \$16.7 million, respectively, compared with \$2.5 million and \$5.9 million for the same periods in 2006. The increase in the provision is primarily due to the increase in nonperforming loans and charge-offs.

#### **Net Interest Income**

Net interest income was up 0.1% to \$41.2 million for the three months ended September 30, 2007, compared with \$40.9 million for the same period a year ago. Despite a decrease in the Company's FTE net interest margin, from 3.60% for the three months ended September 30, 2006, to 3.56% for the same period in 2007, the Company experienced a slight increase in net interest income that was primarily attributable to a 2.0% growth in average earning assets. The growth in average earning assets was due primarily to consumer loan growth.

Net interest income was up 0.1% to \$123.2 million for the nine months ended September 30, 2007, compared with \$122.4 million for the same period a year ago. Despite a decrease in the Company's fully taxable equivalent (FTE) net interest margin, from 3.73% for the nine months ended September 30, 2006, to 3.61% for the same period in 2007, the Company experienced a slight increase in net interest income that was primarily attributable to a 4.5% growth in average earning assets. The growth in average earning assets was due primarily to consumer loan growth.

The decline in the net interest margin from the prior year is due largely to the effect from our borrowings, money market accounts and time deposits repricing in a higher interest rate environment. Earning assets, particularly those tied to a fixed rate, have not realized the benefit of the higher interest rate environment, since yields on earning assets with terms of three years or longer have remained relatively flat during this period. Given the 50 basis point cut in the Federal Funds Target Rate by the Federal Reserve in September 2007, the Company expects that its margin and net interest income to remain relatively flat for the next several quarters.

#### **Noninterest Income**

Noninterest income for the three months ended September 30, 2007, was \$16.5 million, up \$4.0 million or 32.0% from \$12.5 million for the same period in 2006. The increase in noninterest income was due primarily to an increase in fees from service charges on deposit accounts and ATM and debit cards, which collectively increased \$2.0 million resulting from the focus on enhancing fee income through various initiatives. In addition, trust administration income increased \$0.3 million for the three months ended September 30, 2007, compared with the same period in 2006. This increase stems from market appreciation of existing accounts and an increase in customer accounts resulting from successful business development. Net securities gains for the three months ended September 30, 2007, were \$1.5 million compared with nominal net securities gains for the same period in 2006. Excluding the effect of these securities transactions, noninterest income increased \$2.5 million, or 20.2%, for the three months ended September 30, 2007, compared with the same period in 2006.

Noninterest income for the nine months ended September 30, 2007, was \$43.2 million, up \$6.9 million or 19.0% from \$36.3 million for the same period in 2006. The increase in noninterest income was due primarily to an increase in fees from service charges on deposit accounts and ATM and debit cards, which collectively increased \$3.2 million as the company focused on enhancing fee income through various initiatives. In addition, trust administration income increased \$0.7 million for the nine months ended September 30, 2007, compared with the same period in 2006. This increase stems from market appreciation of existing accounts and an increase in customer accounts resulting from successful business development. Retirement plan administration fees for the nine months ended September 30, 2007, increased \$0.7 million, compared with the same period in 2006, as a result of our growing client base. Net securities gains for the nine months ended September 30, 2007, were \$1.5 million compared with net securities losses of \$0.9 million for the same period in 2006. Excluding the effect of these securities transactions, noninterest income increased \$4.5 million, or 12.1%, for the nine months ended September 30, 2007, compared with the same period in 2006.

#### Noninterest Expense and Income Tax Expense

Noninterest expense for the three months ended September 30, 2007, was \$31.2 million, up from \$29.9 million for the same period in 2006. This 4.4% increase was principally the result of an increase in professional fees and outside services of \$0.6 million, or 38.7%, from 2006 due primarily to fees and costs related to the aforementioned noninterest income initiatives. In addition, other operating expense for the three months ended September 30, 2007 was \$3.4 million, up from \$3.0 million for the same period in 2006. This increase reflects the netting effect in 2006 of flood-related insurance recoveries. Income tax expense for the three months ended September 30, 2007, was \$6.6 million, up from \$6.5 million for the same period in 2006. The effective rate for the three months ended September 30, 2007, was 30.2%, down from 30.9% for the same period in 2006. This decrease in the effective tax rate was due to an increase in tax exempt income.

Noninterest expense for the nine months ended September 30, 2007, was \$90.1 million, down from \$92.1 million for the same period in 2006. This decrease was principally the result of a decrease of \$2.8 million, or 6.0%, in salaries and employee benefits. This decrease was due primarily to a reduction in incentive compensation and pension expenses incurred in 2007. Income tax expense for the nine months ended September 30, 2007, was \$18.3 million, down from \$18.4 million for the same period in 2006. The effective rate for the nine months ended September 30, 2007, was 30.7%, up from 30.3% for the same period in 2006. The increase in the effective tax rate for the nine months ended September 30, 2007, compared with the same period in 2006 resulted primarily from a tax refund received in the first quarter of 2006.

NBT President and CEO Martin A. Dietrich said, "I am very pleased with our strong earnings during the third quarter. Several factors contributed to our financial performance during the period including steady growth of our noninterest income. Our focus on minimizing our reliance on our net interest margin has resulted in continuous growth in fee income, trust income, and other noninterest income. In addition, while our net interest margin has declined slightly, we have been able to maintain stable interest income in large part due to the growth in our earning assets. I am proud of the efforts put forth by our dedicated employees and their commitment in what has been a demanding year, and we will strive to finish the year on a strong note."

#### **Balance Sheet**

Total assets were \$5.2 billion at September 30, 2007, up \$91.9 million from \$5.1 billion at September 30, 2006, and up \$63.5 million from December 31, 2006. Loans and leases were \$3.4 billion at September 30, 2007, up \$52.5 million or 1.6% from \$3.4 billion at September 30, 2006, and up \$9.6 million or 0.3% from \$3.4 billion at December 31, 2006. These increases were due primarily to an increase in consumer loans. Total deposits were \$4.0 billion at September 30, 2007, up \$162.2 million or 4.3% from \$3.8 billion at September 30, 2006, and up \$153.8 million or 4.1% from \$3.8 billion at December 31, 2006. These increases were due primarily to growth in time deposits, money market accounts and demand deposit accounts. Stockholders' equity was \$385.6 million, representing total equity to total assets of 7.49% at September 30, 2007, compared with \$399.5 million or total equity to total asset ratio of 7.90% at September 30, 2006, and \$403.8 million or total equity to total asset ratio of 7.94% at December 31, 2006. The decrease in stockholders' equity was due in large part to the stock repurchase plans as mentioned below.

#### **Stock Repurchase Program**

Under previously disclosed stock repurchase plans, the Company purchased 2,261,267 shares of its common stock during the nine-month period ended September 30, 2007, for a total of \$49.0 million at an average price of \$21.65 per share. For the three months ended September 30, 2007, the Company purchased 1,160,900 shares of its common stock for a total of \$23.9 million at an average price of \$20.60 per share. At September 30, 2007, there were 475,880 shares available for repurchase under previously announced plans.

#### **Dividend Declared**

The NBT Board of Directors declared a fourth-quarter cash dividend of \$0.20 per share at a meeting held today. The dividend will be paid on December 15, 2007, to shareholders of record as of December 1, 2007.

#### **Corporate Overview**

NBT is a financial holding company headquartered in Norwich, NY, with total assets of \$5.2 billion at September 30, 2007. The Company primarily operates through NBT Bank, N.A., a full-service community bank with two divisions, and through two financial services companies. NBT Bank, N.A. has 119 locations, including 81 NBT Bank offices in upstate New York and 38 Pennstar Bank offices in northeastern Pennsylvania. EPIC Advisors, Inc., based in Rochester, NY, is a full-service 401(k) plan recordkeeping firm. Hathaway Insurance Agency, Inc., based in Gloversville, NY, is a full-service insurance agency. More information about NBT and its divisions can be found on the Internet at: <a href="www.nbtbancorp.com">www.nbtbank.com</a>, <a href="www.nbtbank.com">www.nbtbank.com</a>, <a href="www.nbtbank.com">www.nbtbank.com<

#### **Forward-Looking Statements**

This news release contains forward-looking statements. These forward-looking statements involve risks and uncertainties and are based on the beliefs and assumptions of the management of NBT Bancorp and its subsidiaries and on the information available to management at the time that these statements were made. There are a number of factors, many of which are beyond NBT's control, that could cause actual conditions, events or results to differ significantly from those described in the forward-looking statements. Factors that may cause actual results to differ materially from those contemplated by such forward-looking statements include, among others, the following possibilities: (1) competitive pressures among depository and other financial institutions may increase significantly; (2) revenues may be lower than expected; (3) changes in the interest rate environment may reduce interest margins; (4) general economic conditions, either nationally or regionally, may be less favorable than expected, resulting in, among other things, a deterioration in credit quality and/or a reduced demand for credit; (5) legislative or regulatory changes, including changes in accounting standards and tax laws, may adversely affect the businesses in which NBT is engaged; (6) competitors may have greater financial resources and develop products that enable such competitors to compete more successfully than NBT; and (7) adverse changes may occur in the securities markets or with respect to inflation. Forward-looking statements speak only as of the date they are made. Except as required by law, NBT does not undertake to update forward-looking statements to reflect subsequent circumstances or events.

# NBT Bancorp Inc. and Subsidiaries SELECTED FINANCIAL HIGHLIGHTS

(unaudited)

	(0		Net Change	Percent Change			
Nine Months Ended September 30,							
Net Income	\$	41,343	\$	42,299	\$	(956)	-2%
Diluted Earnings Per Share	\$	1.22	\$	1.24	\$	(0.02)	-2%
Weighted Average Diluted Common Shares Outstanding		33,765,835		34,140,004		-374,169	-1%
Return on Average Assets (1)		1.08%		1.16%		-0.08%	-7%
Return on Average Equity (1)		13.77%		14.93%		-1.16%	-8%
Net Interest Margin (2)		3.61%		3.73%		-0.12%	-3%
Three Months Ended September 30,							
Net Income	\$	15 147	\$	14.542	\$	605	4%
Diluted Earnings Per Share	\$	- , .	\$	0.43	\$	0.03	7%
Weighted Average Diluted Common Shares Outstanding	Ψ		Ψ	34,196,917	Ψ	-1,275,631	-4%
Return on Average Assets (1)				1.15%		0.02%	2%
Return on Average Equity (1)		15.41%		14.89%		0.52%	3%
Net Interest Margin (2)				3.60%		-0.04%	-1%
Asset Quality		2007		December 31, 2006		eptember 30, 2006	
Nonaccrual Loans	\$	,	\$	13,665	\$	12,403	
90 Days Past Due and Still Accruing		,	\$	1,642	\$	2,047	
Total Nonperforming Loans		,	\$	15,307	\$	14,450	
Other Real Estate Owned (OREO)		,	\$	389	\$	395	
Total Nonperforming Assets		- ,-	\$	15,696	\$	14,845	
Allowance for Loan and Lease Losses			\$	50,587	\$	50,646	
Year-to-Date (YTD) Net Charge-Offs	\$	,	\$	8,673	\$	5,130	
Allowance for Loan and Lease Losses to Total Loans and Leases				1.48%		1.50%	
Total Nonperforming Loans to Total Loans and Leases				0.45%		0.43%	
Total Nonperforming Assets to Total Assets				0.31%		0.29%	
Allowance for Loan and Lease Losses to Total Nonperforming Loans		(dollars in thousand share data s		330.48%		350.49%	
Annualized Net Charge-Offs to YTD Average Loans and Leases		0.49%		0.26%		0.21%	
Capital							
Equity to Assets		7.49%		7.94%		7.90%	
Book Value Per Share	\$		\$	11.79	\$	11.73	
Tangible Book Value Per Share	\$		\$	8.42	\$	8.33	
Tier 1 Leverage Ratio				7.57%		7.38%	
Tier 1 Capital Ratio				10.42%		10.15%	
Total Risk-Based Capital Ratio		11.02%		11.67%		11.40%	

<b>Quarterly Common Stock Price</b>	2007				2006				2005			
Quarter End		High		Low		High		Low		High		Low
March 31	\$	25.81	\$	21.73	\$	23.90	\$	21.02	\$	25.66	\$	21.48
June 30	\$	23.45	\$	21.80		23.24		21.03		24.15		20.10
September 30	\$	23.80	\$	17.10		24.57		21.44		25.50		22.79
December 31						26.47		22.36		23.79		20.75

(1) Annualized

(2) Calculated on a FTE basis

#### NBT Bancorp Inc. and Subsidiaries SELECTED FINANCIAL HIGHLIGHTS (unaudited)

	2007		2006		Net Change		Percent Change	
	(de	ollars in thous	sands	, except per				
		share	data	)				
Balance Sheet as of September 30,								
Loans and Leases	\$	3,422,217	\$	3,369,732	\$	52,485	2%	
Earning Assets	\$	4,757,886	\$	4,673,441	\$	84,445	2%	
Total Assets	\$	5,151,072	\$	5,059,171	\$	91,901	2%	
Deposits	\$	3,950,065	\$	3,787,863	\$	162,202	4%	
Stockholders' Equity	\$	385,646	\$	399,549	\$	(13,903)	-3%	
Average Balances								
Nine Months Ended September 30,								
Loans and Leases	\$	3,419,983	\$	3,271,095	\$	148,888	5%	
Securities Available For Sale								
(excluding unrealized gains or losses)	\$	1,131,533	\$	1,107,417	\$	24,116	2%	
Securities Held To Maturity	\$	144,693	\$	108,601	\$	36,092	33%	
Regulatory Equity Investment	\$	33,668	\$	40,260	\$	(6,592)	-16%	
Short-Term Interest Bearing Accounts	\$	8,523	\$	8,327	\$	196	2%	
Total Earning Assets	\$	4,738,400	\$	4,535,700	\$	202,700	4%	
Total Assets	\$	5,096,608	\$	4,878,785	\$	217,823	4%	
Interest Bearing Deposits	\$	3,273,359	\$	3,002,756	\$	270,603	9%	
Non-Interest Bearing Deposits	\$	633,572	\$	610,265	\$	23,307	4%	
Short-Term Borrowings	\$	279,443	\$	343,557	\$	(64,114)	-19%	
Long-Term Borrowings	\$	453,457	\$	489,710	\$	(36,253)	-7%	
Total Interest Bearing Liabilities	\$	4,006,259	\$	3,836,023	\$	170,236	4%	
Stockholders' Equity	\$	401,310	\$	379,740	\$	21,570	6%	
A Dele								
Average Balances Quarter Ended September 30,								
Loans and Leases	\$	3,437,798	\$	3,361,676	\$	76,122	2%	
Securities Available For Sale	Ψ	J, <del>1</del> J1,170	Ψ	3,301,070	Ψ	70,122	2/0	
(excluding unrealized gains or losses)	\$	1,142,009	\$	1,134,668	\$	7,341	1%	
Securities Held To Maturity	\$	144,713	\$	126,654	\$	18,059	14%	
Regulatory Equity Investment	\$	33,637	\$	40,070	\$	(6,433)	-16%	
Short-Term Interest Bearing Accounts	\$	7,714	\$	9,869	\$	(2,155)	-22%	
Total Earning Assets	\$	4,765,871	\$	4,672,937	\$	92,934	2%	
Total Assets	\$	5,122,096	\$	5,029,197	\$	92,899	2%	
Interest Bearing Deposits	\$	3,267,440	\$	3,154,865	\$	112,575	4%	
Non-Interest Bearing Deposits	\$	656,176	\$	625,282	\$	30,894	5%	
Short-Term Borrowings	\$	322,245	\$	313,099	\$	9,146	3%	
Long-Term Borrowings	\$	429,459	\$	493,580	\$	(64,121)	-13%	
Total Interest Bearing Liabilities	\$	4,019,144	\$	3,961,544	\$	57,600	1%	
Stockholders' Equity	\$	389,863	\$	387,771	\$	2,092	1%	

NBT Bancorp Inc. and Subsidiaries Consolidated Balance Sheets (unaudited)	Sep	otember 30, 2007	December 31, 2006		Se	ptember 30, 2006
(in thousands)						
ASSETS						
Cash and due from banks	\$	139,453	\$	130,936	\$	143,678
Short term interest bearing accounts		9,028		7,857		7,999
Securities available for sale, at fair value		1,146,524		1,106,322		1,111,473
Securities held to maturity (fair value of \$143,483, \$136,287 and \$134,775 at September 30, 2007,						
December 31, 2006 and September 30, 2006, respectively)		143,447		136,314		134,608
Federal Reserve and Federal Home Loan Bank stock		33,218		38,812		39,488
Loans and leases		3,422,217		3,412,654		3,369,732
Less allowance for loan and lease losses		54,808		50,587		50,646
Net loans and leases		3,367,409		3,362,067		3,319,086
Premises and equipment, net		64,406		66,982		66,988
Goodwill		103,400		103,356		102,858
Intangible assets, net		10,585		11,984		12,873
Bank owned life insurance		43,134		41,783		41,344
Other assets		90,468		81,159		78,776
TOTAL ASSETS	\$	5,151,072	\$	5,087,572	\$	5,059,171
LIABILITIES AND STOCKHOLDERS' EQUITY						
Deposits:						
Demand (noninterest bearing)	\$	671,729	\$	646,377	\$	634,308
Savings, NOW, and money market		1,595,622		1,566,557		1,577,510
Time		1,682,714		1,583,304		1,576,045
Total deposits		3,950,065		3,796,238		3,787,863
Short-term borrowings		305,865		345,408		324,461
Long-term debt		377,119		417,728		417,753
Trust preferred debentures		75,422		75,422		75,422
Other liabilities		56,955		48,959		54,123
Total liabilities		4,765,426		4,683,755		4,659,622
Total stockholders' equity		385,646		403,817		399,549
TOTAL LIABILITIES AND STOCKHOLDEDS FOLLTW	Φ.	E 151 053	0	5 007 553	Ф	5 050 151
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	5,151,072	\$	5,087,572	\$	5,059,171

NBT Bancorp Inc. and Subsidiaries	Three months ended September 30,					Nine months ended September 30,				
Consolidated Statements of Income (unaudited)		2007		2006		2007		2006		
(in thousands, except per share data)										
Interest, fee and dividend income:										
Loans and leases	\$	61,183	\$	59,329	\$	181,680	\$	169,247		
Securities available for sale		13,847		13,342		40,876		38,303		
Securities held to maturity		1,471		1,293		4,440		3,321		
Other		680		724		2,139		1,954		
Total interest, fee and dividend income		77,181		74,688		229,135		212,825		
Interest expense:										
Deposits		27,062		24,052		79,996		62,146		
Short-term borrowings		3,885		3,828		9,895		11,876		
Long-term debt		3,770		4,603		12,253		12,972		
Trust preferred debentures		1,277		1,285		3,817		3,423		
Total interest expense		35,994		33,768		105,961		90,417		
Net interest income		41,187		40,920		123,174		122,408		
Provision for loan and lease losses		4,788		2,480		16,654		5,911		
Net interest income after provision for loan and lease losses		36,399		38,440		106,520		116,497		
Noninterest income:										
Trust		1,701		1,425		4,930		4,242		
Service charges on deposit accounts		6,195		4,460		15,600		13,172		
ATM and debit card fees		2,159		1,888		6,096		5,322		
Broker/dealer and insurance revenue		1,027		1,024		3,203		2,899		
Net securities gains (losses)		1,484		7		1,500		(905)		
Bank owned life insurance income		467		431		1,351		1,204		
Retirement plan administration fees		1,586		1,450		4,779		4,112		
Other		1,908		1,832		5,750		6,251		
Total noninterest income		16,527		12,517		43,209		36,297		
Noninterest expense:										
Salaries and employee benefits		15,876		15,628		44,862		47,711		
Office supplies and postage		1,354		1,275		3,984		3,912		
Occupancy		2,928		3,044		8,682		8,779		
Equipment		1,797		2,040		5,567		6,263		
Professional fees and outside services		2,256		1,627		5,840		5,259		
Data processing and communications		2,779		2,637		8,501		7,988		
Amortization of intangible assets		413		471		1,232		1,260		
Loan collection and other real estate owned		431		222		1,036		722		
Other operating		3,393		2,974		10,409		10,190		
Total noninterest expense		31,227		29,918		90,113		92,084		
Income before income taxes		21,699		21,039		59,616		60,710		
Income taxes		6,552		6,497		18,273		18,411		
Net income	\$	15,147	\$	14,542	\$	41,343	\$	42,299		
Earnings Per Share:										
Basic	\$	0.46	\$	0.43	\$		\$	1.25		
Diluted	\$	0.46	\$	0.43	\$	1.22	\$	1.24		

NBT Bancorp Inc. and Subsidiaries Quarterly Consolidated Statements of Income (unaudited)		3Q 2007		2Q 2007		1Q 2007		4Q 2006		3Q 2006
(in thousands, except per share data)		2007		2007		2007		2000		2000
Interest, fee and dividend income:										
,	\$	61,183	\$	60,689	\$	59,808	\$	60,795	\$	59,329
Securities available for sale	*	13,847	•	13,562	•	13,467	*	13,296	-	13,342
Securities held to maturity		1,471		1,525		1,444		1,409		1,293
Other		680		719		740		517		724
Total interest, fee and dividend income		77,181		76,495		75,459		76,017		74,688
Interest expense:										
Deposits		27,062		26,950		25,984		25,652		24,052
Short-term borrowings		3,885		2,918		3,092		3,572		3,828
Long-term debt		3,770		3,997		4,486		4,091		4,603
Trust preferred debentures		1,277		1,272		1,268		1,277		1,285
Total interest expense		35,994		35,137		34,830		34,592		33,768
Net interest income		41,187		41,358		40,629		41,425		40,920
Provision for loan and lease losses		4,788		9,770		2,096		3,484		2,480
Net interest income after provision for loan and lease losses		36,399		31,588		38,533		37,941		38,440
Noninterest income:										
Trust		1,701		1,792		1,437		1,387		1,425
Service charges on deposit accounts		6,195		4,936		4,469		4,418		4,460
ATM and debit card fees		2,159		2,041		1,896		1,764		1,888
Broker/dealer and insurance fees		1,027		1,093		1,083		1,037		1,024
Net securities gains (losses)		1,484		21		(5)		30		7
Bank owned life insurance income		467		450		434		425		431
Retirement plan administration fees		1,586		1,601		1,592		1,424		1,450
Other		1,908		2,058		1,784		1,847		1,832
Total noninterest income		16,527		13,992		12,690		12,332		12,517
Noninterest expense:										
Salaries and employee benefits		15,876		13,022		15,964		15,166		15,628
Office supplies and postage		1,354		1,334		1,296		1,418		1,275
Occupancy		2,928		2,585		3,169		2,739		3,044
Equipment		1,797		1,837		1,933		2,069		2,040
Professional fees and outside services		2,256		1,926		1,658		2,502		1,627
Data processing and communications		2,779		2,845		2,877		2,466		2,637
Amortization of intangible assets		413		410		409		389		471
Loan collection and other real estate owned		431		228		377		629		222
Other operating		3,393		3,827		3,189		3,504		2,974
Total noninterest expense		31,227		28,014		30,872		30,882		29,918
Income before income taxes		21,699		17,566		20,351		19,391		21,039
Income taxes		6,552		5,502		6,219		5,743		6,497
Net income	\$	15,147	\$	12,064	\$	14,132	\$	13,648	\$	14,542
Earnings per share:										
	\$	0.46	\$	0.36	\$		\$	0.40	\$	0.43
Diluted	\$	0.46	\$	0.36	\$	0.41	\$	0.40	\$	0.43