## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 11-K

### NBT BANCORP INC. 401(k) AND EMPLOYEE STOCK OWNERSHIP PLAN

Financial Statements and Supplemental Schedule

December 31, 2022 and 2021

(With Report of Independent Registered Public Accounting Firm Thereon)

### NBT BANCORP INC. 401(k) AND EMPLOYEE STOCK OWNERSHIP PLAN

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#### Report of Independent Registered Public Accounting Firm

To the Plan Participants and Plan Administrator NBT Bancorp Inc. 401(k) and Employee Stock Ownership Plan

#### *Opinion on the Financial Statements*

We have audited the accompanying statements of net assets available for benefits of NBT Bancorp Inc. 401(k) and Employee Stock Ownership Plan (the Plan) as of December 31, 2022 and 2021, the related statements of changes in net assets available for benefits for the years ended December 31, 2022 and 2021, and the related notes (collectively, the financial statements). In our opinion, the financial statements present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2022 and 2021, and the changes in net assets available for benefits for the years ended December 31, 2022 and 2021, in conformity with U.S. generally accepted accounting principles.

#### **Basis** for Opinion

These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Plan in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

#### Accompanying Supplemental Information

The Schedule H, line 4i - Schedule of Assets (Held at End of Year) as of December 31, 2022 has been subjected to audit procedures performed in conjunction with the audit of the Plan's financial statements. The supplemental information is the responsibility of the Plan's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### /s/ KPMG LLP

We have served as the Plan's auditor since 1987.

Albany, New York June 29, 2023

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# NBT BANCORP INC. 401(k) AND EMPLOYEE STOCK OWNERSHIP PLAN STATEMENTS OF NET ASSETS AVAILABLE FOR PLAN BENEFITS December 31, 2022 and 2021

	2022		2021
Assets			
Investments, at fair value:			
Mutual funds	\$ 213,888,374	\$2	61,955,990
Common stock of NBT Bancorp Inc.	36,531,315		32,371,061
Stable value fund	19,486,063		18,725,214
Cash and money market funds	866,221		655,938
Total investments, at fair value	\$ 270,771,973	\$3	13,708,203
Receivables:			
Notes receivable from participants	\$ 2,776,448	\$	2,960,370
Due from broker	17,493		1,996
Contributions receivable from employer	1,513,009		1,280,571
Total receivables	\$ 4,306,950	\$	4,242,937
Total assets	\$ 275,078,923	\$3	17,951,140
Liabilities			
Due to broker	\$ 532,723	\$	575,963
Total liabilities	\$ 532,723	\$	575,963
Net assets available for plan benefits	\$ 274,546,200	\$3	17,375,177

See accompanying notes to financial statements.

## NBT BANCORP INC. 401(k) AND EMPLOYEE STOCK OWNERSHIP PLAN STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR PLAN BENEFITS Years Ended December 31, 2022 and 2021

		2022		2021
Additions (reductions)				
Net investment (loss) income:				
Net (depreciation) appreciation in fair value of investment	\$	(60,935,528)	\$	27,360,654
Dividends		12,623,150		17,394,336
Interest		300,133		283,804
Total net investment (loss) income	\$	(48,012,245)	\$	45,038,794
Interest income on notes receivable from participants	\$	134,383	\$	149,219
Contributions:				
Participants	\$	11,748,162	\$	10,978,328
Employer	Ψ	5,814,960	Ψ	5,318,892
Rollovers		2,262,633		696,355
Total contributions	\$	19,825,755	\$	16,993,575
Total (reductions) additions	\$	(28,052,107)	\$	62,181,588
Deductions				
Distributions to participants	\$	(14,753,392)	\$1	(19,186,318)
Administrative expenses	Ψ	(23,478)	Ψ(	(12,203)
Total deductions	\$	(14,776,870)	\$(	(19,198,521)
Net (decrease) increase in net assets available for plan benefits	\$	(42,828,977)	\$	42,983,067
Net assets available for plan benefits				
Beginning of year	\$	317,375,177		274,392,110
End of year	\$	274,546,200	\$	317,375,177

See accompanying notes to financial statements.

#### 1. Description of Plan

The following description of the NBT Bancorp Inc. 401(k) and Employee Stock Ownership Plan ("the Plan") provides only general information. Participants should refer to the Plan Agreement or Summary Plan Description for a more complete description of the Plan's provisions.

#### General

The Plan is a defined contribution plan as defined under Section 401(a) of the Internal Revenue Code ("IRC"), sponsored by NBT Bancorp Inc. ("the Sponsor", "the Plan Administrator" or "the Company"). The Sponsor is responsible for administration of the Plan. NBT Bank, N.A. is a wholly-owned subsidiary of NBT Bancorp Inc. NBT Bank, N.A. is the trustee of the Plan ("the Trustee") and Charles Schwab Bank is the Custodian of the Plan. EPIC Retirement Plan Services, a wholly-owned subsidiary of NBT Financial Services, Inc., a wholly-owned subsidiary of the Sponsor, is the Plan's record keeper. The assets of the Plan are held, administered and managed in accordance with the terms and conditions of the Trust Agreement, which is considered to be an integral part of the Plan.

The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974, as amended ("ERISA").

The Plan was amended and restated, in its entirety, effective as of January 1, 2021, to operate under an IRS pre-approved plan document, as administered by EPIC Retirement Plan Services.

The Plan was amended and restated, in its entirety, effective as of April 1, 2022, to include predecessor service for Cleveland Hauswirth Investment Management and HA Rogers, and to include NBT Capital Management Inc. as a participating employer. NBT Capital Management Inc. became a participating employer on April 1, 2022. NBT Capital Management Inc. became a participating employer on April 1, 2022.

#### **Eligibility**

All employees who are age 21 or over and scheduled to complete 1,000 hours of service or have completed 1,000 hours of service are eligible to participate in the Plan. Eligible employees are required to complete 30 days of employment prior to entry into the Plan. A deemed election becomes effective as of the first day of the month the eligible employee becomes a participant and is eligible to make a deferral election to the Plan.

#### **Contributions and Deferrals**

Participants may make pre-tax and post-tax contributions in whole percentages or may elect a flat dollar contribution up to Internal Revenue Service ("IRS") limitations for any plan year. The post-tax contributions are deferrals to Roth accounts.

The Plan includes provisions for automatic elective contributions under which any employee that meets certain eligibility requirements will be automatically enrolled in the Plan and will automatically have 6% withheld from his or her compensation and contributed to the Plan. The employee will have to elect to opt out of the qualified automatic contribution election.

The Company's matching contribution is 100% of each participant's contribution up to 1% of compensation plus 50% of the next 5% of compensation for a total matching contribution of up to 3.5% of compensation. The Company match amounted to \$4,308,783 and \$4,038,321 in 2022 and 2021, respectively. A discretionary amount, determined by the Sponsor's Board of Directors, may be contributed to the Plan each year. To share in this discretionary contribution, participants must be actively employed on the last day of the year, have completed 1,000 hours of service and have contributed a minimum percentage of compensation during the year as determined annually by the Company. The amount is allocated to participants on a pro-rata basis, based on compensation. During 2022, discretionary contributions of \$1,187,294 were approved by the Sponsor's board of directors and were paid during 2023. During 2021, discretionary contributions of \$901,093 were approved by the Sponsor's board of directors and were paid during 2022. In 2022, an additional discretionary contribution of \$134,000 for plan year 2021 was approved by the Sponsor, to be paid after June 30, 2022. These discretionary contributions are included in contributions receivable from employer in the Statement of Net Assets Available for Plan Benefits as of December 31, 2022 and 2021.

In addition, as defined in the Plan document, employees participating in the Plan under the Worker Retirement Accumulation Plan ("WRAP") design can receive an additional discretionary Company contribution equal to the interest credit on service credits earned under the WRAP design. The Company contribution for employees participating in the WRAP amounted to \$318,883 in 2022, which was paid during 2023, and \$245,478 in 2021, which was paid during 2022. These discretionary contributions are included in contributions receivable from employer in the Statement of Net Assets Available for Plan Benefits as of December 31, 2022 and 2021.

#### **Participant Accounts**

Participants elect to have their contributions invested among the various funds available to the Plan, including NBT Bancorp Inc. common stock. Each participant's account is credited with the Sponsor's and participant's contributions, plan earnings and income, expenses, gains and losses attributable thereto.

#### **Vesting**

Participants' contributions and net investment income or loss thereon are 100% vested. The participants' vesting in Safe Harbor employer matching contributions are 100% vested upon completion of two years of service. Employer discretionary contributions are vested after five years of service. Participants are considered 100% vested upon termination due to death, retirement or permanent disability.

#### **Rollovers and Transfers from Other Qualifying Plans**

Participants may make rollover contributions to the Plan through a distribution from a former employer's qualified retirement plan in accordance with the IRC.

#### **Notes Receivable from Participants**

Participants may borrow from their account in amounts ranging from \$1,000 to the lesser of \$50,000 or 50% of the vested 401(k) account balance excluding Company contributions invested in NBT Bancorp Inc. common stock and employer contributions made subsequent to January 1, 1997. Loans, other than loans for the purchase of a primary residence, must be repaid over a period no longer than five years. Loans for the purchase of a primary residence must be repaid over a period no longer than 15 years. Interest is charged at the prime rate plus 1% as of the loan origination date. Participant loans are treated as a transfer from the participant directed accounts into the loan fund. Principal and interest payments on the loans are allocated to the loan fund and transferred into the participant directed accounts based on the participants' current investment allocation elections.

#### **Payment of Benefits**

Upon normal or early retirement, disability, death or termination of employment, the value of a participant's account is paid as requested by the participant. If the value of the vested balance does not exceed \$5,000, then the distribution will be made in a single lump sum payment regardless if the participant requests to receive it. Early retirement is allowed upon reaching age 55 and completion of least 5 years of service.

#### Withdrawals

Subject to certain limitations prescribed by the Plan and the IRC, terminated participants may elect retirement or other termination withdrawals in either lump sum or partial payments.

### Forfeitures

Forfeitures are applied to reduce the amount of future employer contributions otherwise required to be paid. In 2022 and 2021, forfeitures from non-vested accounts totaled \$76,183 and \$70,810, respectively, and forfeitures used to reduce employer contributions were \$87,867 and \$57,693, respectively. Forfeiture account balances totaled \$4,832 and \$16,516 at December 31, 2022 and 2021, respectively.

#### **Plan Termination**

Although it has not expressed any intention to do so, the Sponsor has the right to discontinue contributions or terminate the Plan at any time subject to Plan provisions and subject to the provisions of ERISA. In the event of termination of the Plan, each participant's account would become fully vested and the net assets of the Plan would be allocated as prescribed by ERISA and its related regulations.

### **Administrative Expenses**

Expenses of operating and administering the Plan are generally paid by the Sponsor. The payment of these expenses is not mandated by the Plan and is done so at the discretion of the Sponsor. Loan fees are paid by the borrower.

### **Voting Rights**

With respect to participant account balances that are invested in shares of NBT Bancorp Inc. common stock, each participant is entitled to exercise voting rights attributable to the shares allocated to his or her account and is notified by the Trustee prior to the time that such rights are to be exercised.

#### 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Amounts in prior year's financial statements are reclassified, when necessary, to conform with current year's presentation.

#### **Investment Valuation and Income Recognition**

The Plan's investments are stated at fair value. The fair value of mutual funds and the common stock of the Sponsor are based on published market quotations. The fair value of the stable value fund is based on the calculated daily net asset values of the fund.

Fair value is the price the Plan would receive to sell an asset or pay to transfer a liability in an orderly transaction with a market participant at the measurement date. In the absence of active markets for the identical assets and liabilities, such measurements involve developing assumptions based on market observable data and, in the absence of such data, internal information that is consistent with what market participants would use in a hypothetical transaction that occurs at the measurement date.

Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our market assumptions. Preference is given to observable inputs. These two types of inputs create the following fair value hierarchy and a financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels are defined as follows:

- Level 1 Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities:
- Level 2 Quoted prices for similar assets or liabilities in active markets, quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability; and
- Level 3 Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (e.g., supported by little or no market activity).

Investment transactions are recorded on a trade date basis. If a trade is open at the end of the year, a receivable for securities sold but not yet settled or a payable for securities purchased but not yet settled is reflected in the Statement of Net Assets Available for Benefits. Dividends are recorded on the ex-dividend date. Interest income is earned from settlement date and recognized on the accrual basis. The net appreciation in the fair value of investments consists of the realized gains or losses on the sales of investments and the net unrealized appreciation of investments.

#### **Benefits Paid to Participants**

Benefit payments to participants are recorded when paid.

#### **Notes Receivable from Participants**

Notes receivable from participants are carried at the unpaid principal balance plus interest.

#### **Participant Withdrawals**

Participant withdrawals are recorded when paid.

#### **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of net assets available for plan benefits, disclosure of contingent assets and liabilities, and the reported amount of increases and decreases in net assets available for plan benefits. Actual results could differ from those estimates.

#### **Risks and Uncertainties**

The Plan invests in various types of investment securities. Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect participant account balances and the amounts reported in the Statements of Net Assets Available for Plan Benefits. Additionally, the continuing effects of coronavirus pandemic could impact economic conditions.

#### 3. Fair Value Measurements

The following table presents the financial instruments recorded at fair value on a recurring basis by the Plan as of December 31, 2022 and 2021:

Description		mber 31, 2022	Level 1	Level 2		Level 3	
Mutual funds	\$	213,888,374	\$ 213,888,374	\$	-	\$	-
Common stock of NBT Bancorp Inc.		36,531,315	36,531,315		-		-
Stable value fund		19,486,063	19,486,063		-		-
Cash and money mark funds		866,221	866,221		-		-
Total	\$	270,771,973	\$ 270,771,973	\$	-	\$	-

Description		mber 31, 2021	Level 1	Level 2		Level 3		i
Mutual funds	\$	261,955,990	\$ 261,955,990	\$		-	\$	-
Common stock of NBT Bancorp Inc.		32,371,061	32,371,061			-		-
Stable value fund		18,725,214	18,725,214			-		-
Cash and money mark funds		655,938	655,938			-		
Total	\$	313,708,203	\$ 313,708,203	\$		-	\$	-

The stable value fund consists of the Federated Capital Preservation Fund ("the Fund"), which primarily holds guaranteed investment contracts ("GICs") and synthetic guaranteed investment contracts ("synthetic GICs"). GICs represent deposits which guarantee a stated interest rate for the term of the contracts. The crediting rate of security-backed contracts will track current market yields on a trailing basis. The rate reset allows the contract value to converge with the fair value of the underlying portfolio over time, assuming the portfolio continues to earn the current yield for a period of time equal to the current portfolio duration. The fair value of GICs is determined based on the present value of the contract's expected cash flows, discounted by current market interest rates for like duration and like quality investments. Synthetic GICs are portfolios of securities (debt securities or open end registered investment companies) owned by the Fund with wrap contracts that guarantee a fixed or variable rate for the term of the contracts.

#### 4. Income Tax Status

The Plan operates under an IRS pre-approved plan document, as administered by EPIC Retirement Plan Services. The latest IRS favorable opinion letter on the pre-approved plan document is dated June 30, 2020. Although the opinion letter is dated prior to the Plan's amendment, the Plan Administrator and the Plan's tax counsel believe that the Plan is designed and is currently being operated, in compliance with the applicable requirements of the IRC and, therefore, believe that the Plan is qualified and the related trust is tax-exempt.

GAAP requires Plan management to evaluate tax positions taken by the Plan and recognize a tax liability (or asset) if the Plan has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS. The Plan Administrator has analyzed the tax positions taken by the Plan and has concluded that as of December 31, 2022 and 2021, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Plan is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Plan Administrator believes it is no longer subject to income tax examinations for years prior to 2019.

#### 5. Party-in-Interest Transactions

Parties-in-interest are defined under Department of Labor regulations as any fiduciary of the Plan, any party rendering service to the Plan, the Employer, and certain others. Any transactions with parties-in-interest either fall outside the scope of, or are exempt from, ERISA's prohibited transaction rules.

The Plan's record keeper, Trustee, and Custodian, as well as the Company and Plan participants, and KPMG LLP, the auditor of the Plan's financial statements, are each a "party-in-interest" to the Plan as defined by ERISA.

Purchases of Company stock amounted to \$4,171,873 and \$2,579,889 and sales amounted to \$2,750,268 and \$2,920,568 for the years ended December 31, 2022 and 2021, respectively. At December 31, 2022 and 2021, the number of shares of Company stock held in participants' accounts totaled 841,346 and 840,372, respectively, with a fair value of \$36,531,315 and \$32,371,061, respectively.

Dividend income earned by the Plan includes dividend income from shares of NBT Bancorp Inc. common stock and amounted to \$970,733 and \$934,034 for the years ended December 31, 2022 and 2021, respectively.

#### 6. Subsequent Events

The Plan has evaluated subsequent events after the balance sheet date of December 31, 2022 through the filing of this Form 11-K with the Securities and Exchange Commission. There were no events or transactions discovered during this evaluation that require recognition or disclosure in the financial statements.

## NBT BANCORP INC. 401(k) AND EMPLOYEE STOCK OWNERSHIP PLAN SCHEDULE H, LINE 4i - SCHEDULE OF ASSETS (HELD AT END OF YEAR) December 31, 2022

(c)
Description of investment
including maturity date, rate of

(a)	(b) Identity of issuer, borrower, lessor, or similar party	including maturity date, rate of interest, collateral, par, or maturity value	(d) Cost	(e) Current value
	Cash	Cash	**	\$ 865,716
*	Schwab Value Advantage Money Fund	Money market fund	**	505
	Federated Hermes Capital Preservation Fund	Stable value fund	**	19,486,063
	T-Rowe Price Retirement 2030 Fund	Mutual fund, 1,300,792 shares	**	28,435,322
	Vanguard 500 Index Fund Admiral	Mutual fund, 67,224 shares	**	23,804,729
	T-Rowe Price Growth Stock Fund	Mutual fund, 365,372 shares	**	22,510,566
	T-Rowe Price Retirement 2040 Fund	Mutual fund, 880,749 shares	**	21,507,883
	T-Rowe Price Retirement 2020 Fund	Mutual fund, 827,344 shares	**	13,849,732
	T-Rowe Price Retirement 2050 Fund	Mutual fund, 940,690 shares	**	13,752,889
	Columbia Dividend Income Fund	Mutual fund, 410,298 shares	**	11,869,922
	T-Rowe Price Mid Cap Growth	Mutual fund, 126,560 shares	**	11,227,096
	Vanguard Mid Cap Index Fund Admiral	Mutual fund, 40,506 shares	**	10,226,617
	American Fund New Perspective Fund	Mutual fund, 193,341 shares	**	9,135,342
	T-Rowe Price Dividend Growth Fund	Mutual fund, 142,145 shares	**	9,111,478
	Dodge & Cox Income Fund	Mutual fund, 666,241 shares	**	8,121,472
	T-Rowe Price Small-Capital Value Fund	Mutual fund, 153,218 shares	**	7,339,131
	Europacific Growth Fund	Mutual fund, 105,039 shares	**	5,144,796
	Vanguard Balanced Index Fund Admiral	Mutual fund, 122,739 shares	**	4,866,608
	Vanguard Intermediate US Treasury	Mutual fund, 436,891 shares	**	4,342,692
	T-Rowe Price Retirement 2060 Fund	Mutual fund, 164,146 shares	**	2,073,168
	T-Rowe Price Retirement Balance Fund	Mutual fund, 159,250 shares	**	1,903,042
	Vanguard Short Term Bond Index Fund Admiral	Mutual fund, 180,791 shares	**	1,784,405
	Fidelity Inflation Protected Bond Index Fund	Mutual fund, 131,678 shares	**	1,187,737
	T-Rowe Price Retirement 2010 Fund	Mutual fund, 72,144 shares	**	973,945
	JPMorgan Emerging Markets Equity Fund	Mutual fund, 23,937 shares	**	672,624
	DFA US Sustainability Core 1 Portfolio	Mutual fund, 1,564 shares	**	47,178
*	NBT Bancorp Inc.	Common stock, 841,346 shares	**	36,531,315
*	Participant loans receivable	Interest rates – 4.25% – 8.75%	**	2,776,448
				\$273,548,421

<sup>\*</sup>Party-in-interest.

See accompanying Report of Independent Registered Public Accounting Firm.

<sup>\*\*</sup> Cost omitted for these participant directed investments.

### **SIGNATURES**

*The Plan:* Pursuant to the requirements of the Securities Exchange Act of 1934, the trustee (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: June 29, 2023

NBT BANCORP INC. 401(k) AND EMPLOYEE OWNERSHIP PLAN

By: /s/ Cynthia A. Smaniotto

Cynthia A. Smaniotto

Senior Vice President, Chief Human Resources Officer and Member of the Retirement Plans Committee of the NBT Bancorp Inc. 401(k) and Employee Stock Ownership Plan

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## EXHIBIT INDEX NBT BANCORP INC. 401(k) AND EMPLOYEE STOCK OWNERSHIP PLAN FOR THE YEAR ENDED DECEMBER 31, 2022

### **Exhibit Index**

Exhibit Number	Description
<u>23</u>	Consent of Independent Registered Public Accounting Firm
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#### Exhibit 23

### **Consent of Independent Registered Public Accounting Firm**

We consent to the incorporation by reference in the registration statements (Nos. 333-97995 and 333-168332) on Form S-8 of our report dated June 29, 2023, with respect to the financial statements and the supplemental information of NBT Bancorp Inc. 401(k) and Employee Stock Ownership Plan.

/s/ KPMG LLP

Albany, New York June 29, 2023