

## NBT Bancorp Inc. Announces First-Quarter Results and Declares Quarterly Cash Dividend

April 24, 2006

NORWICH, NY, Apr 24, 2006 (MARKET WIRE via COMTEX News Network) -- NBT Bancorp Inc. (NBT) (NASDAQ: NBTB) today reported net income for the three months ended March 31, 2006, of \$13.6 million, up 6% or \$0.8 million from net income of \$12.8 million reported for the same period in 2005. Net income per diluted share for the three months ended March 31, 2006, was \$0.40, an increase of \$0.01 from the \$0.39 per diluted share earned in the same period in 2005. Return on average assets and return on average equity were 1.18% and 15.11%, respectively, for the three months ended March 31, 2006, compared with 1.23% and 15.74%, respectively, for the same period in 2005. The comparability of financial information is affected by the acquisition of CNB Bancorp, Inc. ("CNB"). Operating results include the operations of CNB from the date of acquisition, which was February 10, 2006.

The results for the three months ended March 31, 2006, were driven primarily by increases in net interest income of \$1.3 million and noninterest income of \$0.5 million as well as a \$0.5 million decrease in income tax expense partially offset by an increase in noninterest expense of \$1.6 million compared with the same period in 2005.

Results for the three months ended March 31, 2006, include \$0.7 million in pre-tax share-based payment expense related to stock options resulting from the adoption of Statement of Financial Accounting Standards No. 123 (revised 2004) (FAS 123R), "Share-Based Payment," which requires companies to measure and recognize compensation expense for all share-based payments starting in 2006. The adoption of FAS 123R lowered diluted earnings per share by \$0.01 for the three months ended March 31, 2006.

In commenting on the results, NBT President and CEO Martin A. Dietrich stated, "I am very pleased with the quality of our earnings performance in the first quarter. Our operating success was driven by solid noninterest income and loan growth. In addition, we were able to further improve the credit quality of our loan portfolio. We also completed the acquisition of CNB in the first quarter and are happy to embark on our new partnership with its customers, employees, directors and stockholders. All of these successes helped drive the financial results reflected in our earnings growth."

Loan and Lease Quality and Provision for Loan and Lease Losses

Nonperforming loans totaled \$13.3 million at March 31, 2006, and represented 0.41% of total loans and leases, compared with \$14.3 million and 0.47% at December 31, 2005, and \$17.4 million and 0.60% at March 31, 2005. Annualized net charge-offs to average loans and leases for the three months ended March 31, 2006, were 0.23%, compared with the 0.19% annualized ratio for the three months ended March 31, 2005, and the year-to-date December 31, 2005, rate of 0.23%. The allowance for loan and lease losses as a percentage of total loans and leases was 1.53% at March 31, 2006, compared with 1.57% at December 31, 2005, and March 31, 2005. The ratio of the allowance for loan and lease losses to nonperforming loans was 373.56% at March 31, 2006, compared with 331.92% at December 31, 2005 and 261.28% at March 31, 2005. For the three months ended March 31, 2006, the provision for loan and lease losses totaled \$1.7 million compared with the \$1.8 million provided in the same period in 2005.

#### Net Interest Income and Net Interest Margin

Net interest income for the three months ended March 31, 2006, increased 3% to \$40.1 million from \$38.8 million for the same period in 2005. The increase in net interest income was driven primarily by an increase in average earning assets of \$389.5 million or 10%. The increase in average earning assets resulted primarily from a \$270.3 million increase in average loans and leases, including \$103.2 million of acquired loans from CNB on February 10, 2006. Organic average loan and lease growth was 6% for the three months ended March 31, 2006, compared with the same period in 2005. Average investment securities (excluding unrealized gains or losses) increased \$114.1 million for the period, principally from the CNB transaction. The Company's net interest margin decreased 23 basis points ("bp") for the three months ended March 31, 2006 to 3.86% from 4.09% for the same period in 2005. The Company's net interest margin of 3.86%, declined 11 bp during the three months ended March 31, 2006, compared with the net interest margin of 3.97% for the three months ended December 31, 2005. The decline in the net interest margin is due largely to the effect from our borrowings, money market accounts and time deposits repricing in the higher interest rate environment. Meanwhile, earning assets, particularly those tied to a fixed rate, have not realized the benefit of the higher interest rate environment, since rates for earning assets with terms three years or longer have remained relatively flat during this period. The Company anticipates that margin pressure will persist into the next several quarters given the flat yield curve.

#### Noninterest Income

Noninterest income for the three months ended March 31, 2006, totaled \$11.2 million, up \$0.5 million from the \$10.7 million reported in the same period of 2005. Included in noninterest income for the three months ended March 31, 2006 were \$0.9 million in net losses from investment securities sales and a \$0.5 million gain from a branch sale in March 2006. Excluding the effect of these transactions for the three months ended March 31, 2006, noninterest income increased \$1.0 million or 9% compared with the same period in 2005. Retirement plan administration fees for the three months ended March 31, 2006, increased \$0.4 million compared with the same period in 2005. This increase resulted from a full quarter of revenue for the three months ended March 31, 2006 compared with a partial quarter of revenue in the same period in 2005 when we acquired EPIC Advisors, Inc. in January 2005. Excluding the \$0.5 million gain on sale of a branch mentioned above, other noninterest income increased \$0.4 million compared with the same period in 2005, principally from increases in retail and commercial banking fees. Fees from service charges on deposit accounts and ATM and debit cards collectively increased \$0.5 million from solid growth in demand deposit accounts. Broker/dealer and insurance revenue for the three months ended March 31, 2006, decreased \$0.4 million, primarily from the sale of the Company's broker/dealer subsidiary M. Griffith Inc., in March 2005.

Noninterest Expense and Income Tax Expense

Total noninterest expense for the three months ended March 31, 2006, increased \$1.6 million compared with the same period for 2005. Salaries and employee benefits for the three months ended March 31, 2006, increased \$0.3 million over the same period in 2005, primarily from the previously mentioned stock option expense of \$0.7 million that reflects the adoption of FAS 123R. Other operating expense increased \$0.8 million for the three months ended March 31, 2006, compared with the same period in 2005, primarily from merger related expenses. Income tax expense for the quarter ended March 31, 2006, was \$5.6 million, down \$0.5 million from the \$6.1 million recorded during the same period in 2005. The effective rate for the quarter ended March 31, 2006, was 29.0%, down from 32.1% for the same period in 2005. The decrease in tax expense and the effective tax rate for the quarter ended March 31, 2006, resulted primarily from a settlement for a tax refund claim of \$0.5 million.

#### **Balance Sheet**

Total assets were \$4.9 billion at March 31, 2006, up \$630.4 million from \$4.3 billion at March 31, 2005. The increase in total assets resulted primarily from the CNB transaction and organic loan growth. Loans and leases were \$3.2 billion at March 31, 2006, up 12% from the \$2.9 billion at March 31, 2005. Loan and lease growth was driven primarily by the CNB transaction, which accounted for \$197.6 million of the increase; the remaining increase was driven by organic growth from commercial and consumer loans. Goodwill and intangible assets increased \$64.5 million at March 31, 2006, compared with March 31, 2005, as a result of the CNB transaction. Total deposits increased \$451.1 million or 14%, totaling \$3.6 billion at March 31, 2006, compared with \$3.2 billion at March 31, 2005. Deposits assumed from the CNB transaction totaled \$336.5 million; the remaining growth for deposits was driven mainly by increases in demand deposit and time accounts. Trust preferred debentures increased \$56.7 million, totaling \$75.4 million at March 31, 2006, compared with \$18.7 million at March 31, 2005. The increase in trust preferred debentures resulted mainly from funding the cash portion of the CNB transaction. Stockholders' equity was \$385.8 million, representing a total-equity-to-total-assets ratio of 7.90% at March 31, 2006, compared with \$319.2 million or a total-equity-to-total-assets ratio of 7.50% at March 31, 2005.

#### **CNB** Acquisition

On February 10, 2006, the Company completed its previously announced acquisition of CNB. With the completion of the acquisition, City National Bank and Trust Company merged into NBT Bank, N.A., adding nine full-service community banking offices to the NBT Bank division branch network. On an aggregate basis, CNB stockholders received approximately \$39 million in cash and 2,059,000 shares of NBT common stock. The aggregate transaction value was approximately \$89.0 million.

#### Stock Repurchase Program

On January 23, 2006, the NBT Board of Directors authorized a new repurchase program whereby NBT intends to repurchase up to an additional 1,000,000 shares (approximately 3%) of its outstanding common stock, as market conditions warrant in open market and privately negotiated transactions. When this repurchase was authorized, there were 503,151 shares remaining under a previous authorization that was combined with the new authorization, increasing the total shares available for repurchase to 1,503,151. Under the authorized programs for the period, the Company purchased 178,404 shares of its common stock during the three months ended March 31, 2006, for a total of \$4.1 million at an average price of \$22.73 per share.

#### **Dividend Declared**

The NBT Board of Directors declared a second quarter 2006 cash dividend of \$0.19 per share at a meeting held today. The dividend will be paid on June 15, 2006, to shareholders of record as of June 1, 2006.

### Corporate Overview

NBT is a financial holding company headquartered in Norwich, NY, with total assets of \$4.9 billion at March 31, 2006. The Company primarily operates through NBT Bank, N.A., a full-service community bank with two divisions and through two financial services companies. NBT Bank, N.A. has 121 locations, including 83 NBT Bank offices in upstate New York and 38 Pennstar Bank offices in northeastern Pennsylvania. EPIC Advisors, Inc., based in Rochester, NY, is a full-service 401(k) plan recordkeeping firm. More information about NBT and its divisions can be found on the Internet at www.nbtbancorp.com, www.nbtbank.com, www.pennstarbank.com, www.epic1st.com and www.hathawayagency.com.

#### Forward-Looking Statements

This news release contains forward-looking statements. These forward-looking statements involve risks and uncertainties and are based on the beliefs and assumptions of the management of NBT Bancorp and its subsidiaries and on the information available to management at the time that these statements were made. There are a number of factors, many of which are beyond NBT's control, that could cause actual conditions, events or results to differ significantly from those described in the forward-looking statements. Factors that may cause actual results to differ materially from those contemplated by such forward-looking statements include, among others, the following possibilities: (1) competitive pressures among depository and other financial institutions may increase significantly; (2) revenues may be lower than expected; (3) changes in the interest rate environment may reduce interest margins; (4) general economic conditions, either nationally or regionally, may be less favorable than expected, resulting in, among other things, a deterioration in credit quality and/or a reduced demand for credit; (5) legislative or regulatory changes, including changes in accounting standards and tax laws, may adversely affect the businesses in which NBT is engaged; (6) competitors may have greater financial resources and develop products that enable such competitors to compete more successfully than NBT; (7) NBT may fail to realize projected cost savings, revenue enhancements and the accretive effect of the CNB acquisition on our earnings; and (8) adverse changes may occur in the securities markets or with respect to inflation. Forward-looking statements speak only as of the date they are made. Except as required by law, NBT does not undertake to update forward-looking statements to reflect subsequent circumstances or events.

NBT Bancorp Inc.

SELECTED FINANCIAL HIGHLIGHTS

(unaudited)

Net Percent

2006 2005 Change Change

(dollars in thousands,
except per share data)

Three Months Ended March	31	,								
Net Income Diluted Earnings Per	\$	13,588	3	\$	12,789	) ;	\$	799		6%
Share	\$	0.40		\$	0.39	Ş	5	0.01		3%
Weighted Average Diluted Common Shares	i									
Outstanding	33,	746,42	3	3	2,977,38	1	7	69,042		2%
Return on Average Assets		1.1	8%		1.2	3%		-0.05%		-4%
Return on Average Equity		15.1	1%		15.7	4%		-0.63%		-4%
Net Interest Margin		3.86			4.09			-0.23% 		-6%
Asset Quality	Ма				 ember 31 2005			ch 31,		
			_			_				
Nonaccrual Loans 90 Days Past Due and	\$	12,61	6	\$	13,41	9	\$	16,612		
Still Accruing	\$	720	)	\$	878	3	\$	760		
Total Nonperforming Loans	\$	13 336	5	\$	14,297	7	<b>.</b>	7 372		
Other Real Estate Owned	٧	13,330	,	٧	11,20		Ψ ±	. 7 , 3 7 2		
(OREO)	\$	279		\$	265	Ş	S	438		
Total Nonperforming Assets	\$	13,615	5	Ś	14,562	2	<b>.</b>	7,810		
Allowance for Loan and	7							•		
Lease Losses	\$	49,81	8	\$	47,45	5	\$ 4	15,389		
Year-to-Date (YTD) Net Charge-Offs	\$	1,77	5	\$	6,941	1	\$	1,339		
Allowance to Loans and		•		·						
Leases Total Nonperforming		1.53	}응		1.57	<b>ે</b>		1.57%		
Loans to Loans and										
Leases		0.41	૾ૺ		0.47	8		0.60%		
Total Nonperforming Assets to Assets		0.28	Q 않		0.33	<b>ર</b> ૃ		0.42%		
Allowance to		0.20	J 0		0.5.	ه د		0.426		
Nonperforming Loans Net Charge-Offs to		373.5	6%		331.9	128		261.28%		
YTD Average Loans and Leases		0.23	3%		0.23	38		0.19%		
Capital			-			-				
Equity to Assets		7.90	)%		7.54	4%		7.50%		
Book Value Per Share	\$	11.2	2	\$	10.3	4	\$	9.85		
Tangible Book Value Per Share	\$	7.84	Į.	\$	8.75		5	8.25		
Tier 1 Leverage Ratio	•	7.7			7.1			6.89%		
Tier 1 Capital Ratio		10.3	0%		9.8	0%		9.41%		
Total Risk-Based Capital Ratio	L	11.56	٥.		11 05	٥.		10 679		
Racio					11.05			10.67% 		
Quarterly Common										
Stock Price		2006	)		2	005	5	2	004	
Quarter End	Hig	gh 		w 	High 		Low	High 		Low
March 31	\$23	.90 \$			\$25.66		\$21.48			21.21
June 30					24.15		20.10	23.18	19	9.92
September 30					25.50		22.79	24.34		1.02
December 31					23.79		20.75	26.84	2:	1.94
NBT Bancorp Inc.										

# NBT Bancorp Inc. SELECTED FINANCIAL HIGHLIGHTS (unaudited)

Net Percent 2006 2005 Change Change

(dollars in thousands,

except per share data)

	except	per share	data)		
Balance Sheet as of March 31,					
Loans		47,841 \$ 2,			
Earning Assets	\$ 4,5	29,770 \$ 3,	984,545	\$ 545,22	5 14%
Total Assets		85,851 \$ 4,			
Deposits		20,061 \$ 3,			
Stockholders' Equity	\$ 3	85,754 \$	319,239	\$ 66,51	5 21%
_					
Average Balances					
Quarter Ended March 31,					
Loans	\$ 3,14	47,115 \$ 2,	876,853 Ş	270,262	2 9%
Securities Available For Sale					
(excluding unrealized gains or					
losses)		54,370 \$			
Securities Held To Maturity	Ş	97,347 \$	84,/83	\$ 12,56	15%
Regulatory Equity Investment	Ş	40,549 \$	36,535	\$ 4,01	.4 11%
Short-Term Interest Bearing	A	7 740 6	C 570 Å	1 164	100
Accounts Total Earning Assets					18%
Total Assets					26 10% 6 10%
		60,163 \$ 4, 809,696 \$ 2			
Interest Bearing Deposits Non-Interest Bearing Deposits					
Short-Term Borrowings	ر د ب	71 622 ë	200,407	ა ია,ი. ბ 41 იი	6 13%
Long-Term Borrowings	\$ 3 \$ 1	91,087 \$ 71,632 \$ 75,755 \$	<i>323,720</i>	3 41,50 5 60 50	2 15%
Total Interest Bearing	γī	75,755 Ş	413,233 .	, 02,32	2 13%
Liabilities	436	57,083 \$ 3,	347 400 9	309 68	3 9%
Stockholders' Equity					8 11%
pedelineracip require/					
NBT Bancorp Inc. and Subsidiar	ies				
Consolidated Balance Sheets		March 31	Decem	her 31	March 31,
(unaudited)		2006			
(					
(in thousands)					
ASSETS					
Cash and due from banks		\$ 123.59	93 \$ 1	134.501	\$ 106,520
Short term interest bearing acc	counts	9,6		7,987	
Securities available for sale,		, ,		,	-,
fair value		1,112,11	8 9	54,474	950,555
Securities held to maturity (f	air			•	,
value of \$102,338, \$93,701 an					
\$87,407 at March 31, 2006, De					
31, 2005 and March 31, 2005,					
respectively)		102,75	4	93,709	87,063
Federal Reserve and Federal Ho	me Loai	n			
Bank stock		37,962	2 4	40,259	36,942
Loans and leases					2,898,187
Less allowance for loan and le	ase				
losses		49,818	3 4	17,455	45,389
Net loans and leases		3,198,02	23 2,9	975,202	2,852,798
Premises and equipment, net		67,88			63,806
Goodwill		102,692		17,544	
Intangible assets, net		13,63	2	3,808	4,234
Bank owned life insurance					32,634
Other assets		76,978	3 '	71,948	67,560
TOTAL ASSETS		\$ 4,885,85	1 \$ 4,4	126,773	\$ 4,255,439
LIABILITIES AND STOCKHOLDERS'	EQUITY				
Deposits:					
Demand (noninterest bearing)					\$ 509,077
Savings, NOW, and money marke	t				1,467,265
Time					1,192,585
m					2 160 005
Total deposits		3,620,06	$\perp$ 3,1	.6U,196	3,168,927

Short-term borrowings	329,702	444,977	307,514
Long-term debt	424,865	414,330	394,500
Trust preferred debentures	75,422	23,875	18,720
Other liabilities		49,452 	
Total liabilities	4,500,097	4,092,830	3,936,200
Total stockholders' equity		333,943	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 4,885,851 \$		
~-			
		Three month	s ended
NBT Bancorp Inc. and Subsidiaries		March	
Consolidated Statements of Income (un	naudited)	2006	
(in thousands, except per share data	)		
Interest, fee and dividend income:			
Loans and leases		\$ 52,833	\$ 43,944
Securities available for sale		11,877	10,247
Securities held to maturity			803
Other		611	
Total interest, fee and dividend in	come	66,306	55,461
Interest expense:		<b>_</b>	
Deposits		17,225	10,720
Short-term borrowings		3,937	1,861
Long-term debt		4,142	
Trust preferred debentures		883	258
Total interest expense		26,187	16,647
Note that we are the second		40.110	
Net interest income Provision for loan and lease losses		40,119 1.728	38,814 1,796
Net interest income after provision :	for loan and le		27 010
losses		38,391	37,018
Noninterest income:			
Trust		1,358	
Service charges on deposit accounts		4,219	3,929
ATM and debit card fees		1,645	3,929 1,400
Broker/dealer and insurance revenue		908	1,352
Net securities losses		(934)	(4)
Bank owned life insurance income		381	333
Retirement plan administration fees		1,231	863
Other		2,416	1,586
Total noninterest income		11,224	10,711
Noninterest expense:		4	15
Salaries and employee benefits		15,748	15,451
Office supplies and postage		1,181	1,150 2,788
Occupancy		2,988	2,788
Equipment		2,156	
Professional fees and outside service	:S		1,675
Data processing and communications		2,702	2,658
Amortization of intangible assets		323	118
Loan collection and other real estate	owned	211	401
Other operating			2,544
Total noninterest expense			28,881
Income before income taxos		 19 143	
Income before income taxes Income taxes		19,143 5,555	18,848 6.059
TITO THE CANCE		ر ر ر <sub>د</sub>	0,000

Net income				 3 13,588 \$	
Earnings Per Share:			-		
Basic Diluted				0.41 \$	
DITUCEA				0.40 \$	
NBT Bancorp Inc. and Subsi Quarterly Consolidated	diaries				
Statements of Income	1Q	4Q	3Q	2Q	1Q
(unaudited)	2006	2005	2005	2005	2005
(in thousands, except per					
share data) Interest, fee and dividend					
income: Loans	\$ 52,833	\$ 50,726	\$ 48,784	\$ 46,260	\$ 43,944
Securities available for					
sale Securities held to	11,877	10,544	10,103	10,226	10,247
maturity	985	913	860	831	803
Other				831 549	
Total interest, fee and					
dividend income	66,306				
Interest expense:					
Deposits	17,225	14,352	12,842	12,018	10,720
Short-term borrowings	3,937	3,911	3,005	2,207	1,861
Long-term debt Trust preferred debentures					
Total interest expense				18,542	
Net interest income	40,119	40,022	39,951	39,324	38,814
Provision for loan and lease losses	1,728	2,596	2,752	2,320	1,796
Not interest income after					
Net interest income after provision for loan and					
lease losses				37,004	
Noninterest income:					
Trust	1,358	1,234	1,292	1,251	1,252
Service charges on deposit accounts	4,219	4,340	4,314	4,311	3,929
ATM and debit card fees				1,544	
Broker/dealer and insurance fees	908	527	571	736	1,352
Net securities (losses)					·
gains Bank owned life insurance	(934)	(546)	(737)	51	(4)
income	381	342	339	333	333
Retirement plan	1 001	1 010			
administration fees Other				1,156 1,673	
Total noninterest income				11,055	
Noninterest expense:	<b>-</b>	<b>-</b>	<b>-</b>	<del>-</del>	<b>-</b>
Salaries and employee benefits	15 7/0	12 062	15 //20	15,253	15 /51
Office supplies and	13,740	13,003	10,430	13,233	±J,₩J±
postage	1,181	1,222	1,135	1,121	
Occupancy	2,988	2,689	2,425	2,550	2,788

Equipment	2,156	2,120	1,971	1,931	2,096
Professional fees and					
outside services	1,832	1,584	1,447	1,381	1,675
Data processing and					
communications	-	2,548	2,613	2,530	2,658
Amortization of intangible assets		142	142	142	118
Loan collection and other	323	142	142	142	110
	211	278	115	208	401
Other operating				3,580	
Total noninterest					
expense	30,472	29,149	28,579	28,696	28,881
T	10 142	10.700	10.071	10 262	10.040
Income before income taxes Income taxes	•	•	•	19,363 6,235	•
Income caxes	J,JJJ	3,714	3,443	0,233	
Net income	\$ 13,588	\$ 12,995	\$ 13,526	\$ 13,128 \$	12,789
Earnings per share:					
Basic	•	•	•	\$ 0.41 \$	
Diluted	\$ 0.40	\$ 0.40	\$ 0.41	\$ 0.40 \$	0.39

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